



Published monthly in recognition and inspiration for the sales force members of Mary Kay in the Philippines by Mary Kay Philippines, Inc., Makati City, Philippines.

Success comes from providing a product second to none, sold at a reasonable price. We started with a wonderful product, one that I had used personally, that simply provided better skin care than any other product I had seen at that time. Then, over the years, we have developed it and advanced it so that our product line has kept pace with the state of the art in skin care, along with the latest innovations in glamour.

- Mary Kay Ash

Perfect Start

New Independent Beauty Consultants with minimum P8,000 personal retail sales in her first two weeks from her start-up date.

Perfect Start Achievers from January 16 - February 15, 2008

Sales Director with the
Most No. of Perfect Start Achievers
January 2008

SSD Olivia Gonzales



Abad, Romelia M.	Bautista, Matimyas R.	Chua, Danielle Marie M.	Fresnido, Ma.Liza V.
Aborde, Perry Ann B.	Bedas, Ludivina A.	Conopio, Pacita E.	Gabatian, Maria Ana T.
Aburo, Mary Chyrel B.	Beric, Johina F.	Corpuz, Gracela A.	Gaerlan, Lailanie A.
Acosta, Maida N.	Biasong, Emely O.	Dacay, Jacqueline Jo L.	Gamolo, Adela L.
Aguilar, Evelyn D.	Bitayo, Juliet S.	Daganasol, Mercy J.	Gillego, Grace G.
Agustin, Julie V.	Blanca, Rita Linda N.	Dalida, Ma Cristina Y.	Gonzales, Camia C.
Alabado, Meliza B.	Boco, Ethel Villa B.	De Guzman, Rubie S.	Gonzales, Ma. Alina E.
Alagos, Daisy Ann T.	Boyles, Nesa G.	De Leon, Guadalupe M.	Goyena, Gemma C.
Albaran, Nerma O.	Briones, Loida F.	Decripito, Luna Jane R.	Guingcangco, Carmen Imelda H.
Algodon, Merjelina L.	Buhain, Ma. Arlene P.	Deiparine, Delight A.	Hernani, Charis Lynne N.
Alvarez, Maria Riza M.	Bularan, Cristeta E.	Dela Cruz, Michelle S.	Hernani, Rubeluz D.
Amiscua, Ma. Christina B.	Bunag, Maria Luz Regina J.	Dela Cruz, Norma S.	Ilagan, Lani I.
Amoroso, Sally L.	Buot, Jocelyn N.	Dela Rosa, Gille D.	Ilogon, Mercedita M.
Ancheta, Annie Loreto V.	Cabahug, Elena D.	Demition, Pamela M.	Isidor, Anita C.
Andrade, Ma. Luningning M.	Cabalida, Marialyn B.	Dionisio, Ardee V.	Iwayan, Gina S.
Angcon, Eldaliza R.	Cadiz, Catherine M.	Divinagracia, Judith G.	Jimenez, Wenona D.
Angeles, Juliet N.	Calamba, Florencia C.	Dizon, Ma. Theresa A.	Jose, Catherine B.
Antones, Jerrlyn Z.	Calderon, Victoria C.	Dizon, Malaya A.	Julian, Gloria D.
Antonio, Venus T.	Camposano, Maria Arleen T.	Dungo, Analyn F.	Kho, Lilian U.
Arnaez, Linda C.	Canlas, Amelita M.	Duro, Hazel C.	Kibanoff, Elorna S.
Atienza, Lolita C.	Canoy, Maria Shirely B.	Elisan, Gene B.	Kosca, Evelyn D.
Atuel, Norma C.	Capistrano, Ma. Cecilia N.	Ellado, Dhalia M.	Lamique, Chaste B.
Ayad, Florice T.	Caporas, Ma. Rosalia A.	Ema, Vivian B.	Lee, Erlinda U.
Ayala, Norma J.	Capucion, Joseline M.	Enriquez, Ma. Victoria D.	Lee, Rosalie C.
Ayson, MaYumi F.	Carandang, Leonisa U.	Escarte, Dawn Marie J.	Leysan, Veneranda G.
Azares, Marian B.	Carcallas, Ma. Juliet N.	Estillero, Rowena A.	Lim, Corazon H.
Bactong, Leonor R.	Caspe, Jocelyn O.	Estrellado, Mildred P.	Magbanua, Fe E.
Badon, Rosalie Mildred S.	Caspe, Josephine O.	Evangelista, Mariebel A.	Maghanoy, Remely B.
Balancio, Jocelyn O.	Catequista, Edna C.	Fabiana, Mary Grace B.	Magno, Jocelyn M.
Balangue, Jay Ann S.	Cayacap, Rafael D.	Falsario, Mary Jean S.	Mamokan, Nida S.
Barbosa, Denilo H.	Cayacap, Stephanie D.	Fenequito, Rosemarie E.	Mantua, Flor R.
Bariso, Marites T.	Cayang, Vivien C.	Fernandez, Lulubelle S.	Manubay, Edith M.
Batalla, Harlin G.	Cesa, Melgrace A.	Fernandez, Sheila Mae D.	Manzanilla, Jenny M.

*alphabetical order

Perfect Start

New Independent Beauty Consultants with minimum P8,000 personal retail sales in her first two weeks from her start-up date.

Marco, Rowena S.
Martin, January Anne M.
Masongsong, Marissa J.
Mauricio, Candy D.
Mendoza, Adelaida M.
Mendoza, Jazmin F.
Mendoza, Regina S.
Mizutani, Evelyn R.
Monteiro, Raquel E.
Montemayor, Joji S.
Muyano, Erna B.
Nacario, Rowena T.
Narciso, Felicidad H.
Narvas, Chona C.
Naya, Aireen B.
Nerves, Pamela-Gene L.
Nisperos, Rhenan H.
Nolasco, Ma. Ceylon A.
Obciana, Catherine N.
Oliva, Ofelia M.
Olivenza, Vilma V.

Ong, Aiken C.
Opalla, Juvy P.
Ordeniza, Nerfe Mae S.
Ortiz, Jovelyn C.
Ouano, Aileen B.
Padada, Rizalen C.
Padillos, Gina R.
Pagarigan, Romina R.
Paguntalan, Ma.Luz Isabel M.
Panis, Judelyn P.
Pauyon, Ricardo D.
Penaflor, Judy P.
Perez, Anita R.
Perocillo, Mae S.
Pilichi, Marietta P.
Pinaroc, Suzanne Grace B.
Polancos, Wilvie G.
Puebla, Thelma A.
Quisquis, Jo T.
Rabadon, Kathleen P.
Rabanal, Gloria S.

* Perfect Start Achievers * from January 16 - February 15, 2008

Ramos, Lhot A.
Ramos, Trinidad D.
Real, Daisy D.
Reyes, Herminia A.
Risos, Fececelia C.
Rivera, Cristina Estrella M.
Robinson, Ederlyn S.
Rojas, Vilma D.
Roxas, Lilia A.
Rueda, Rosalinda P.
Rufila, Lilibeth V.
Ruiz, Maria Magdalena B.
Salvador, Susan S.
Santiago, Joanna Marie BS
Sarmiento, Dina S.
Sauco, Necy R.
Serrano, Ester P.
Servando, Mary Jeaneth A.
Sierra, Luningning C.
Silva, Josephine M.
Sison, Maricris L.

Subilit, Sharlyn J.
Sumalde, Ma.Rhea B.
Tabada, Merarie O.
Tacardon, Flora P.
Tado, Maria Riza D.
Taguiam, Kimberly D.
Tan, Fides T.
Tapodoc, Jeva D.
Tarrega, Jenny L.
Tiempo, Nancy L.
Tiu, Floren O.
Ursolino, Jovita C.
Uyvico, Mariquita E.
Vayson, ma. Erlinda B.
Velasco, Rosario G.
Ventolina, Irma A.
Verde, Elma I.
Villacruz, Maria Jean O.
Yap, Rosemarie D.
Zoleta, Clarita M.

**alphabetical order*

*New Consultant Bonus Program (NCB) Achievers - November 2007 batch

Independent Beauty Consultants who successfully completed the New Consultant Bonus program (months 1-4)

Ado, Dona A.
Africano, Diane Thaise C.
Agustin, Charles P.
Albano, Jemma A.
Alegre, Josefina B.
Aliudin, Alma M.
Almario, Emelita A.
Almen, Erlinda D.
Angcahan, Jeniffer M.
Aquino, Janet A.
Arias, Myrla M.
Balinggao, Ruby Mae O.
Bayron, Elmarie C.
Bengda-en, Rosal S.
Berlanga, Marie Liane M.
Caday, Rosevyl A.
Caniezo, Gina T.
Catain, Delia E.
Catiempo, Rose L.
Celis, Rosevie H.
Claro, Nenette L.

Contreras, Mildred B.
Cornelia, Virgilia F.
Coronel, Agnes A.
Cortejo, Annabel B.
Cortez, Maria Mercedita E.
Cruz, Criselda I.
Dames, Teodora C.
Dela Pena, Divina Gracia F.
Duremdes, Geraldine C.
Estrella, Cecilia J.
Facurib, Regielyn M.
Fernandez, Noemi A.
Fernando, Adorita Vivian A.
Fernando, Luisa L.
Gacis, Ma.Lourdes S.
Gadia, Teresita T.
Galang, Bernie A.
Gelito, MariGold G.
Germinanda, Wilme A.
Gierran, Diane B.
Gilhang, Maryline L.

Gomez, Leonila S.
Gonzales, Fidel M.
Lachica, Loida C.
Layno, Florodeliza B.
Lim, Ivy Arselyn H.
Lo, Rhea D.
Lofrancio, Ma. Vicenta P.
Lu, Lilibeth T.
Lu, Merian A.
Macatigos, Klaire A.
Macazo, Florika C.
Mana-ay, Arona G.
Masangkay, Agnes D.
Mendez, Rufa N.
Menor, Mila M.
Monter, Rosalina S.
Olivar, Donabel A.
Olivia Jr, Manuel M.
Pagarigan, Maria Concepcion S.
Palattao, Cecilia C.
Pamaran, Jacquelen C.

SD w/ most no. of NCB Achievers

SD Nory Macatigos



Panchal, Jenny H.
Pandongan, Victoria D.
Perillo, Loizel B.
Piccio, Annabelle T.
Pielago, Romeo B.
Pobadora, Rencel C.
Querubin, Mitzi L.
Roa, Lorena C.
Roxas, Jussilyn P.
San Juan, Madeleine A.
Sano, Lucelyn R.
Severo, Rebecca T.
Sumampong, Wilvette I.
Torres, Evan Q.
Trinidad, Jennifer Ellaine S.
Trinidad, Nimfa S.
Vengano, Rosa Mina L.
Vido, Mayrelle E.
Villarosa, Shirley L.
Yague, Cristina G.

**alphabetical order*

Ladder of Success

Independent Beauty Consultants who achieved star consultant status by achieving a minimum personal retail sales in Mary Kay quarter December 1 – February 29, 2008

EMERALD

Abanilla, Annabel P.	Caguring-Mission, Nanette P.	Dy, Corazon T.	Leal, Melba Jane M.	Padua, Lynn A.	Sta.Cruz, Jennifer T.
Acoba, Teresita V.	Cahoy, Cecile A.	Dy, Daisy Rose F.	Lerias, Maria Sheilo S.	Pampanga, Margie O.	Sumampong, Wilvette I.
Agura, Marie Fe O.	Canete, Juliet S.	Enderez, Edita	Lim, Ivy Arselyn H.	Pangilinan, Rochelle D.	Tamayo, Jocelyn A.
Alanes, Ma. Dolores P.	Causing, Christine J.	Fernandez, Minda	Macatigos, Nory A.	Patadon, Amiel G.	Tarrobago, Aquilina C.
Albano, Jemma A.	Cena, Marites P.	Galang, Bernie A.	Macazo, Florika C.	Pinaroc, Virginia B.	Valderia, Lorenz F.
Angeles, Juliet N.	Cruz, Criselda I.	Gallanosa, Andrew O.	Madrinan, Amalia A.	Ramones, Virginia	Velasco, Rosario G.
Arboleda, Josephine B.	Cunanan, Alma D.	Gementiza, Nurliza C.	Maglalang, Angelina M.	Rayos, Divina	Virtus, Rosita S.
Bartolabac, Alfie V.	De Guzman, Maria Dolores T.	Gonzales, Ma.Teresa L.	Manalo, Marilou L.	Roa, Lorena C.	Yu, Georgiana
Cabanag, Genalyn C.	De Los Santos, Ma.Jessie A.	Gutierrez, Ruth B.	Manalo, Nemesia	Rodriguez, Ma. Monica S.	Zafra, Fe Y.
Cabuloy, Maria Wilma	Del Castillo, Maria Luisa E.	Ibrahim, Elisa M.	Montesa, Julieta P.	Romero, Leonida B.	
Cacho, Emerita R.	Dela Cruz, Virginia	King, Irene O.	Muyano, Erna B.	Sampang, Marieta O.	
Cagas, Glenda S.	Duran, Maria Linda	Laurente, Alecia D.	Paca, Esmeralda B.	Southgate, Mary Jane C.	

*alphabetical order

DIAMOND

Adriatico, Grace C.	Amparo, Jonabeth A.	Caniezo, Gina T.	Lanzaderas, Nannie B.	Meode, Mineth R.	*alphabetical order
Africano, Diane Thaise C.	Antiojo, Lani P.	Empaynado, Emerita L.	Martin, Rosamie C.	Pambid, Olivia P.	
Agustin, Charlotte O.	Belcina, Suzette C.	Galenzoga, Dyesabel C.	Masangkay, Agnes D.	Trillana, Espania D.	

RUBY

Abinales, Odessa C.	Barbo, Mari Toni C.	Dizon, Cristina S.	Galve, Veronica T.	Montano, Martha O.	Salido, Ma. Victoria A.
Agbayani, Mary Grace K.	Basio, Rushie C.	Duremdes, Geraldine C.	Guerrero, Rhonalyn M.	Navarro, Shierly B.	Tamba, Ma. Rebecca C.
Agustin, Sonia O.	Batarilan, Elizabeth D.	Esteban, Adelaida B.	Lerios, Mary Grace G.	Orense, Bessie Jean B.	Valdepenas, Marites V.
Anselmo, Maria Rosario D.	Bello, Rudiliza A.	Fernando, Josefa B.	Macatigos, Kristin A.	Pampanga, Mengie O.	Villaluna, Agnes M.
Banac, Maricel S.	Bengda-en, Rosal S.	Fulgar, Cinderella O.	Magtoto, Marissa J.	Puno, Evangeline O.	Yaguel, Cristina G.
Barbo, Cherry May C.	Calma-Acuna, Ledivina P.	Gacis, Ma.Lourdes S.	Martinez, Ma. Teresa A.	Roslin, Cristina M.	

*alphabetical order

SAPPHIRE

Abuela, Roselyn A.	Bernardo, Maria Abarracos	Dela Cruz, Anna Theresa A.	Laguipo, Joanna A.	Namoc, Jonalyn B.	Roxas, Jussilyn P.
Adupe, Nena P.	Bernas, Chat A.	Dela Paz, Jeanie B.	Lapay, Catherine P.	Navarro, Gemma S.	Sano, Leonora A.
Aquila, Juanita R.	Buhain, Ma. Arlene P.	Dizon, Maribel	Lavarro, Lorma L.	Nucup, Thelma Abigail B.	Sarabia, Jennifer G.
Aguilar, Rosario E.	Bustamante, Azucena S.	Ebreo, Jovelyn U.	Lecias, Christine A.	Nunez, Marie France D.	Sardea, Amelia T.
Alvero, Marcelina S.	Caday, Rosevyl A.	Encina, Marifel T.	Liok, Amanda K.	Oanes, Teresita B.	Sarmiento, Dina S.
Andrade, Gertrudes M.	Cagurungan, Maria Luisa A.	Erlano, Ma. Virginia N.	Lo, Rhea D.	Oriendo, Rosario P.	Smith, Zarah Jane P.
Ang, Rosemarie O.	Calamba, Florencia C.	Escatron, Constancia Q.	Madlos, Erasme G.	Oruga, Felisa L.	Sopoco, Louella M.
Antonio, Rhodora G.	Calapis, Ma. Lourdes G.	Espiritu, Marian P.	Malit, Corazon V.	Paca, Vanessa Mae B.	Sumaoy, Angeli J.
Apad, Crecilia R.	Campit, Stephanie C.	Facurib, Regielyn M.	Manla, Precy L.	Pagarigan, Maria Concepcion S.	Supan, Marichu M.
Apasan, Marcelita D.	Camposano, Maria Arleen T.	Fuentes, Cecilia	Martinoff, Maria Victoria P.	Pagkatipunan, Ma. Grace E.	Teruel, Marilou G.
Araza, Elizabeth Eladia P.	Capiro, Mariacel S.	Gabisan, Gizzare B.	Mata, May Anne E.	Pamaran, Jacquelen C.	Timbang, Ria L.
Arellano, Era C.	Capiral, Susan D.	Gacal, Esther G.	Mayuela, Leonora Y.	Panlican, Dolores D.	Tolero, Paulyne E.
Arias, Myrla M.	Capulong, Milfrance Q.	Gomez, Roschelle Ann R.	Mendez, Rufa N.	Pascual, Maria Karen Vi F.	Uba, Rosilyn M.
Armada, Hazel M.	Capuno, Wesmayate G.	Guingcangco, Annaliza B.	Metillo, Jenny Lyn T.	Pioquinto, Dyan Hazel D.	Uy, Maricris R.
Arroyo, Ma. Lindy A.	Carpio, Gloria A.	Guzman, Sherylanne M.	Mizutani, Evelyn R.	Porto, Shirley B.	Vicente, Ma. Ines Carmen Q.
Ayala, Norma J.	Catiempo, Rose L.	Ibita, Sonia A.	Montano, Armenia B.	Ragot, Maria Christina A.	Villa, Sheila U.
Bajalan, Ma. Fe P.	Chua, Ma. Hera G.	Igtanloc, Maria Fe P.	Montemar, M.Bernadette S.	Ramos, Josefina D.	Villacruz, Maria Jean O.
Barbo, Alvin Anthony C.	Credo, Josefa Joy V.	Isidto, Bernadette S.	Montemayor, Michelle U.	Real, Myrna A.	Vitorillo, Jane M.
Bariso, Marites T.	Cruz, Susan M.	Jalique, Imelda D.	Nabua, Vivien Leigh C.	Recio, Eleonora V.	Zabala, Luzviminda P.
Basilio, Esmeralda P.	Daet, Bonifacia B.	Juanitas, Marilou M.	Nacional, Jenefer P.	Rey, Elsie P.	Zafra, Maria Assumptha P.
Bathan, Nena H.	De Vera, Doris V.	Jurilla, Jovel Lee R.	Naguit, Ailah S.	Reyes, Adela B.	Zamora, Glenda G.
Berbose, Antonio B.	Decripito, Luna Jane R.	Labanon, Leonora G.	Nama, Viernalyn M.	Reyes, Flor B.	
Bernal, Venzila Maria R.	Del Corro, Marita	Lachica, Loida C.	Namoc, Fe B.	Riofrir, Eileen L.	

*alphabetical order

Star Director

Sales Directors with 3,5,8,10 & more Ladder of Success achievers December 1 – February 29, 2008

DIAMOND

Cena, Marites P.
Guerrero, Anna Gayle
Guintu, Rochelle Lynn C.

RUBY

Agustin, Charlotte O.

Caguring-Mission, Nanette P.

Cahoy, Cecile A.
Capio, Mariacel S.
Del Corro, Marita
Dy, Corazon T.
Manalo, Marilou L.
Reyes, Charito C.

Simeon, Victoria
Sopoco, Louella M.

SAPPHIRE
Alburgo, Alma M.
Apad, Cecilia R.
Barbo, Mari Toni C.

Buat, Ma. Adoracion T.
Cruz, Susan M.
Duran, Maria Linda
Jabines, Bernardita T.
Macatigos, Nory A.
Madlos, Erasme G.
Mohamad, Sitti Fatima A.

Padua, Lynn A.
Parra, Elisa D.
Sta.Cruz, Jennifer T.
Villa, Sheila U.

*alphabetical order

* First Time Senior Consultants for February 2008

Independent Beauty Consultants with 1 to 2 active team members for the first time in a given month.

Abarro, Maria Melody C.
Agtoto, Salvacion V.
Aguirre, Ma. Jessica N.
Alvarez, Maria Riza M.
Austria, Aileen C.
Ayad, Florice T.
Bene, Ma. Corazon E.
Bernardino, Ma. Rosette C.
Bernal, Chat A.
Beronio, Christine Jayne R.
Bombita, Agnes D.
Cabilida, Marialyn B.
Camposano, Maria Arleen T.
Catiempo, Rose L.
Chua, Danielle Marie M.
Coronel, Agnes A.

Cruz, Criselda I.
Daganasol, Mercy J.
Dela Rosa, Gille D.
Duremdes, Geraldine C.
Estaris, Leticia F.
Fabiana, Mary Grace B.
Fortunado, Marieta M.
Fulgar, Cinderella O.
Gonzalez, Brenda R.
Henry, Lauralei P.
Lacuesta, Sharlyn T.
Limo, Melanie L.
Loquias, Armie E.
Malit, Corazon V.
Mantua, Flor R.
Manubay, Edith M.

Mapandi, Aslia M.
Marquez, Melanie O.
Mateo, Aurora P.
Montes, Theresa D.
Pascual, Maria Karen Vi F.
Quisquis, Jo T.
Robinson, Ederlyn S.
Roque, Gloria C.
Roxas, Jussilyn P.
Southgate, Mary Jane C.
Sundo, Genevieve D.
Tan, Divinagracia A.
Tarrobago, Aquilina C.

*alphabetical order

Top Sales Director

with the most number of ESRS graduates for February 2008

SSD Jeannie de la Paz



Top Sales Director

with the most number of Ladder of Success December 1 – February 29, 2008

SSD Marites Cena



* Red Jacket University Graduates

Maureen Cruz
Vissia De Guzman
Lorna Lavarro

Leonora Sano
Edith Tandug
*alphabetical order

* First Time Group Leaders for February 2008

Independent Beauty Consultants with 3 to 4 active team members for the first time in a given month.

Albano, Jemma A.
Arboleda, Josephine B.
Arbuis, Darna A.
Arias, Myrla M.

Cornelia, Virgilia F.
Fernandez, Noemi A.
Kosca, Evelyn D.
Nama, Viernalyn M.

Ramos, Lhot A.
Villacruz, Maria Jean O.
*alphabetical order

We have a quality product – one that we can sell with complete honesty and integrity. A product that each of us uses daily so we know that it works. A product that our laboratories, filled with scientists and white-coated doctors, never cease to test for safety, purity and improvement. You can be assured that the product that you sell your customers is at the top of the state of the art of the cosmetic industry. No finer product can be purchased at any price. (New Frontiers Management).

- Mary Kay Ash

* First Time Future Sales Directors for November 2007

Independent Beauty Consultants with 5 - above active recruits with P12,000 personal sales within a given month

Amparo, Jonabeth A.
Ayala, Norma J.
Caniezo, Gina T.
Gacis, Ma.Lourdes S.

Grandeza, Lorebette G.
Guingcangco, Annaliza B.
Guzman, Myra Ma. Laura C.
Pacres, Eleanor D.

Ragot, Maria Christina A.
Timbang, Ria L.
Zamora, Glenda G.
*alphabetical order

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Email: mkkpservice@mkcorp.com

QUEZON CITY
G/Fr Casa Rafael Building, 1223
Quezon Avenue, Quezon City
Tel. Nos: (02) 371-8355
Fax No: (02) 371-8322

DAVAO CITY
Door 6 and 7 Regina Complex
CM Recto Avenue, Davao City
Tel. No: (082) 224-5956
Fax No: (082) 224-5955

CEBU CITY
G/Fr, Cebu Capitol Comm. Complex, N.
Escario Street, Bgy. Camputhaw, Cebu City
Tel. No: (032) 254-8081
Fax No: (032) 253-4661

BICOL
2/F GTS Building, Rizal Street, Old
Albay District, 4500 Legazpi City
Tel. Nos: (052) 820-6222

ZAMBOANGA CITY
2/F YPC Building Veteran's
Avenue, 7000 Zamboanga City
Tel.Nos: (062) 992-6222

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