

MARCH 2010

# Applause

PHILIPPINES

MARY KAY®  
Enriching Women's Lives

the first and  
final step to  
**flawless  
radiance**

**Career Conference**  
is almost here!

**New Starter kit bag**  
fashionably irresistible

**New Creme  
Lipstick shades** for  
your vibrant lips

**New** MelaCEP™ Whitening  
Foundation Primer with SPF15

After a decade of success, several product innovations, and a growing number of sales force family, Mary Kay's culture remains the same here in the Philippines and throughout the world. Our strength as a company lies on the philosophy of four simple and beautiful ideas.

## our values

### go-give® spirit

Mary Kay coined this term to describe the selfless pursuit of the greater good, a dynamic team spirit of helping others around the globe. The rewards of lending a helping hand to others or being the recipient of an act of kindness leads to an atmosphere of trust, caring and relationship building.

### the golden rule

"Do unto others as you would have them do unto you." This tried-and-true principle has stood the test of time and is the cornerstone of our values. We also believe in an atmosphere of teamwork, respect for others and fostering relationships built upon trust and honesty.

### make me feel important

Mary Kay Ash once said, "It's so simple, yet makes such a difference. Pretend that every single person you meet has a sign around his or her neck that says, 'Make me feel important.'" At Mary Kay, this is a reality — from being recognized for a job well done to people taking an interest in your life.

### balanced priorities

We recognize the importance of building a balanced life. In fact, Mary Kay often shared her priorities of "God first, family second, career third." Following this tradition, encouraging the sales force to find the proper balance of priorities in their lives has remained a vital part of our culture around the globe. At Mary Kay, we understand that a successful career is just one part of a balanced life.

## Mary Kay Inc. Pledges \$100,000 for Haiti Earthquake Relief

In response to the devastating earthquakes in Haiti last January, as a start, Mary Kay will donate \$100,000 to the Red Cross to aid in recovery and relief efforts. Our hearts go out to the victims and their families who have been impacted by this terrible disaster. They continue to be in our thoughts and prayers.



## Mary Kay said it best

"It isn't always easy to find the time to sit down quietly and reaffirm our long range objectives, to calculate where you stand on the way to achieving these objectives, and to determine the next logical step to be taken. It is worthwhile to do so. Staying afloat may be urgent, but knowing where you are going is important."

## March 2010

Date	Day	Activity	Venue	Time
2	Tue	New SD Pacesetters	Mkt/Ceb/Dvo/Zam	9 am
		New SSD Pacesetters	Mkt/Ceb/Dvo/Zam	1 pm
		SD Meeting	Mkt/Ceb/Dvo/Zam	4 pm
5	Fri	New ISD Education Day 1	Mkt/Ceb/Dvo/Zam	9 am
		New BC Welcome Party	Mkt/Ceb/Dvo/Zam	6 pm
		Guest Event	QC	6 pm
6	Sat	Teambuilding Class	Mkt/Ceb/Dvo/Zam	9 am
		RJU Day 1	Mkt/Ceb/Dvo/Zam	9 am
		New ISD Education Day 2	Mkt/Ceb/Dvo/Zam	9 am
		Guest Event	QC/Mkt/Ceb/Dvo/Zam	3 pm
		Pachinko Fun Games	QC/Mkt/Ceb/Dvo	11 am
12	Fri	Guest Event	QC/Mkt/Ceb/Dvo/Zam	6 pm
13	Sat	ESRS Day 1	Mkt/Ceb/Dvo/Zam	9 am
		PKW - MelaCEP Whitening	Mkt/Ceb/Dvo/Zam	2 pm
		General Assembly	Mkt/Ceb/Dvo/Zam	3 pm
19	Fri	Mentoring Class/ESRS - Train the Trainers	Mkt/Ceb/Dvo/Zam	9 am
		Guest Event	QC/Mkt/Ceb/Dvo/Zam	6 pm
20	Sat	TBC & RJU - Train the Trainers	Mkt/Ceb/Dvo/Zam	7 am
		ESRS Day 2	Mkt/Ceb/Dvo/Zam	9 am
		RJU Day 2	Mkt/Ceb/Dvo/Zam	9 am
		PKW - How to Sell	Mkt/Ceb/Dvo/Zam	2 pm
		Guest Event	QC/Mkt/Ceb/Dvo/Zam	3 pm
26	Fri	Guest Event	QC/Mkt/Ceb/Dvo/Zam	6 pm

\*Check with your respective Beauty Centers to confirm the classes/activities or when it is re-scheduled.

### Beauty Center Schedule

#### March 2010

2	Tue	All Beauty Centers open at 2 pm.
3	Wed	All Beauty Centers open at 2 pm.
30	Tue	Last day of ordering of BCs to DIQs
31	Wed	Last day for Sales Directors' personal order.

Beauty Centers are **open** on Tuesdays to Saturdays, 11 am - 8 pm; and **closed** on Mondays and Sundays. MK Davao and Zamboanga continue to operate at 10 am - 7 pm.

## calendar of activities

2 SD Meeting

5 New BC Welcome Party

6 Pachinko Fun Games

13 & 20 Product Knowledge Workshop

13 General Assembly

# Glow like a star

Mary Kay Ash knew that outstanding sales come from building a personal one-on-one relationship – a friendship – with customers. You can be a true friend and beauty expert by offering customers the ultimate in contemporary products and service tailored to their needs. When they rely and depend on you, you can build customers for life and propel yourself to Star Consultant status – your launching pad for success.



## Mary Kay MelaCEP™ Whitening Primer

IN with luminous radiance... OUT with darkness! The even complexion you desire can now reveal itself. **page 4**



## new lipstick shades

We are excited to share with you a glimpse of what's new! We'll be launching some fabulous new color products that you and your customers are going to love – three new regular-line crème lipstick shades will surely give lips a boost of color. **page 6**

## career conference 2010 – project starpower

Renew your heart and spirit, and shine like a star! Career Conference 2010 is the place to be for sharing, celebrating and igniting inner glows. You would not want to miss this engaging event. **page 11**



## new starter kit bag

An ultra-trendy bag that will not go out of style – will add confidence as you share the opportunity. **page 9**





the first and final step to  
**flawless  
 radiance**



New

**Buy  
 the  
 Sets!**

Duration: March 16 – April 15, 2010

Here are some sets that are perfectly paired with the MelaCEP Whitening Foundation Primer. Functional sets with a purpose! All sets come with a **free color collection bag**.



**For Serious Luminosity**

Set includes: MelaCEP Whitening Foundation Primer, Compact, Sponge, Essence, Day Moisturizer with SPF 15, Night Cream

**¥6,345**  
/set



# Introducing the **New Mary Kay® MelaCEP™** Whitening Foundation Primer with SPF 15

With the new Mary Kay® MelaCEP™ Whitening Foundation Primer your customers can reveal the luminous, even complexion they desire. Mary Kay® MelaCEP™ Whitening Foundation Primer is a moisturizing formula that applies smoothly and evenly, drying to a powder texture. On its own, as the final step in a skin care regimen, or as the first step that provides the perfect palette for foundation and color cosmetics, it delivers light-diffusing benefits that even skin tone and optimize brightness. The MelaCEP™ Whitening Foundation Primer is the first and last word in vibrant radiance.

The skin-brightening formula contains the patent-pending MelaCEP™ Whitening Complex, the same blend of four key ingredients that is in every MelaCEP™ Whitening product:

- **Kakadu Plum Extract** – a fruit that is native to the Australian outback and is a rich source of Vitamin C.
- **Ferula Foetida Extract** – native to the Mediterranean and known to contain the antioxidant ferulic acid.
- **Helianthus Annuus Seed Extract** – a powerful antioxidant derived from sunflowers that helps protect against UV damage.
- **Lactobacillus Ferment** – a skin conditioning ingredient.

Plus, it's formulated with effective sunscreens that help protect skin from future damage.

## Visible Benefits

After using the Foundation Primer with SPF 15, a majority of women saw\* these benefits:

**92%** said skin had a matte finish

**84%** saw skin that looked more even toned

**81%** saw skin that looked brighter

*\*After using the products for 10 days during a study conducted at an independent research facility.*



**MelaCEP™ Whitening Foundation Primer, P895**  
**MelaCEP™ Whitening Refillable Compact, P430**  
**MelaCEP™ Whitening Sponges (2/pk) , P125**

*(All sold separately)*

## Easy to Use

This product is perfect for anyone who wants skin that looks flawless and more even-toned. The primer applies evenly and smoothly, dries to a matte finish, and is formulated to help absorb excess oil. It can be worn alone or with any of these Mary Kay® foundations or powders:

- Mineral Powder Foundation
- Medium/Full Coverage Foundation
- Tinted Moisturizer with SPF20
- Creme to Powder Foundation

## For Brilliant Glow

Set includes: MelaCEP Whitening Foundation Primer, Compact, Sponge, Cleanser, Mask, Dark Spot Serum

**P4,790**  
/set



## For Flawless Skin

Set includes: MelaCEP Whitening Foundation Primer, Compact, Sponge, Mineral Powder Foundation (Ivory 2 or Beige 1), Mineral Powder Foundation Brush, Facial Highlighting Pen

**P4,050**  
/set



**There's more!**  
 For every three (3) of the featured sets purchased in a single receipt, receive this **ruffle-inspired white clutch bag FREE!** Purchase now! Available while supplies last.



# irresistible lips

Three new regular-line crème lipstick shades give lips a boost of color. **Icy Peach**, **Red Salsa**, and **Copper Star** come in the same great formula women have loved for years. They feature an exclusive pigment blend in a creamy, rich formula that does not feather or bleed. Plus, in the ultrathin, custom-designed case, they feel as beautiful as it looks in a woman's hand.

**Mary Kay Crème Lipstick,**

P650 each



## Tips for Selling Color:

- Experiment to find just the right color options using the free Mary Kay® Virtual Makeover. Choose from preassembled looks or create your own color combinations. You can use the e-mail feature to send to your friends and customers a look that's just right for them, and be sure to follow up by providing samples.
- Samplers of all Mary Kay® Mineral Eye Colors, Mineral Cheek Colors, plus Mary Kay® Crème Lipsticks are available on Section 2 of the Consultant order form.
- Color looks featured in The Look offer your customers professional looks they can recreate on their own with easy-to-follow instructions. Be sure to provide copies of The Look, available on section 2 of the consultant order sheet individually (P40) or in packs of 5 (P180), to your customers!



## Chic in Blues

Cool and modern. Fashionable. Fun. This is a look that's sure to get noticed.

Apply **Sweet Pink** to brow bone. Apply **Blue Metal** from the lashline to brow bone and along lashline. Apply **Espresso** from lashline to crease and along lower lashline. Finish with **Navy** eyeliner. Apply **Cherry Blossom** to the apples of cheeks and blend towards temples. Finish the look with **Red Salsa** lipstick.

# color looks for every moment

Define your everyday style with these fabulous collections to bring out the most beautiful part of you. Now you can change your makeup look to match your mood, your outfit or any occasion on your calendar.



## Confident in Lilacs

Feminine and confident. Simple and sure. Look and feel your absolute best in this professional look.

Apply **Crystalline** to brow bone. Also apply over eyelid and inside corner of lower lashline. Apply **Sweet Pink** to outer half of eyelid and into crease up to brow bone. Also apply along lower lashline making sure to blend where it meets highlighter at lower inside corner. Apply **Sweet Plum** along upper and lower lashline and to the outer third of the eyelid. Finish with **Deep Brown** eyeliner. Apply **Strawberry Cream** to the apples of cheeks and blend toward temples. Finish the look with **Copper Star**.



## Creative in Greens

Soft, yet vibrant. Cute and playful. Have fun with this approachable, ladylike look.

Apply **Sweet Cream** to brow bone. Apply **Lemongrass** to two-thirds of the eyelid from inside corner out and inside corner along lower lashline. Apply **Amber Blaze** to outer third of eyelid and in the crease. Apply along lower lashline from outer corner to highlighter at inner corner. Apply **Olive** eyeliner. Apply **Sparkling Cider** to apples of cheeks and blend toward temples. Finish the look with **Icy Peach** lipstick.

# limited-edition gifts



## LE Domain gift set

Wrap him in the scent of hearth and home with Domain® Body and Hair Shampoo. Paired with the companion cologne spray and a grooming bag, this limited edition gift set is made to be a perfect present! **P2,490/set**

*\*Set includes Domain® Cologne Spray, Limited-Edition Domain® Body and Hair Shampoo, and a men's grooming bag.*

## LE Romantic Petals gift set

Its floral scent with notes of Black Iris, Living Star Galaxy Orchid and Velvet Gardenia, is a medley of passionate aromas. Each scent includes a eau de toilette spray, shower gel and body soufflé that exudes the Romantic Petals scent, plus a matching netted body sponge all housed in a beautiful reusable box. **P2,600/set**



## LE Belara gift set

This gift set includes a Body Lotion and Shimmerific® Body Powder in the Belara scent. This set comes with a FREE coordinating fragrance bag. **P1,995/set**



*All product sets are available while supplies last.*

# all eyes on these sets

It's your last chance to avail of these eye-catching promos! Enhance your eyes and brows with these duo. Available until March 15, 2010.

## Brow Kit Story

Prep your brows with the Mary Kay® Brow Gel and Brow Tools Set. This set fits perfectly the Mary Kay® Compact. Purchase this set and you'll receive this black Brow Collection Bag FREE. **P 900/set**



## LE Mineral Eye Color Bundles

Each Mary Kay® Mineral Eye Color bundle includes three eye colors, Eye Applicators pk./two (Eye Brush and Eye Sponge) and detailed application tips in a special box. When you purchase a limited-edition Mineral Eye Color Bundles (choice of Hazel, Green, and Brown) AND Eye Definer/Crease Brush, you'll receive a Color Collection Bag FREE. **P1,590/set**







# new starter kit bag arrives soon

Based on your feedback, we've been hard at work making updates to the Starter Kit that will give new Independent Beauty Consultants more confidence in starting their businesses – while keeping the same P1,975 Starter Kit price point!

A modern and versatile new Starter Kit Bag featuring a classic quilted design with more pockets and dividers for better organization. Reminiscent of classic bags by top fashion houses, this new bag is both stylish and functional. It features handles outlined in pink stitching, a dark platinum Mary Kay® logo on the front and zippers that close to keep the contents secure. Measures 13" wide by 10.5" high by 7" deep.

## introducing the new **The Look book** march 2010 edition

Your business starts with giving customers a feel for the Mary Kay product line. What better way to spark interest than by giving potential customers a copy of the latest issue of The Look! The Look March 2010 edition features new packaging on skin care, new shades of lipstick, the latest makeup trends, and opportunities on how Mary Kay can enrich women's lives. Make sure you give your regular customers a copy, too. Open stock issues are available on Section 2 of the Consultant Order Sheet.



**The Look (1 pc)** - P40  
**The Look (pk/5)** - P180

## New Consultant **Quick Guide**

Start your business with a bang! Get hold of the New Consultant Quick Guide! The basic six steps that will truly help you achieve your goals on your first two weeks. An excellent tool to help new Beauty Consultants build the foundation of her Mary Kay business.

Need not to wait, you may log on to our website and download this wonderful tool, and refresh your team of the basics as they continue their Mary Kay journey. This will soon be available in all our Beauty Centers and will also be included in the Starter Kit by April 2010.



last month!



## star consultant rewards program

january - march 2010

The Star Consultant Rewards Program was established to help you reach the top of the Ladder of Success – one goal at a time – one step after another toward your Seminar goals. With the Star Consultant Rewards Program, you can earn recognition for developing your personal sales to help you qualify for Star Consultant prizes and for the Ladder of Success pin.

### star consistency program

july 1, 2009 – june 30, 2010

- Here's how to be part of this program:**
- Beauty Consultants and Sales Directors who achieve Ladder of Success (any level) in the 4 calendar quarters will be awarded the **Star Consultant Consistency Award**.  
*Example:* Sapphire level I - 4 quarters achieved
  - Sales Directors with **3, 5, 8, 10** and more Ladder of Success achievers in the 4 calendar quarters, will be awarded the **Star Director Consistency Award** as long as they are Star BCs themselves.  
*Example:* Sapphire level - SDs with 3 BCs who are in the ladder of success consistently in 4 quarters
- If you become part of the Star Consistency Program you will...**
- Attend Royal Reception in Seminar 2010 - for Diamond and Emerald star consistency awardees
  - Receive a collectors item symbolical of the seminar year's theme on stage at seminar
  - Parade on Seminar stage
  - Have your name featured in Applause®
- Beauty Consultants and Sales Directors who achieve Diamond and Emerald Star Consultant and Star Director Consistency awards will also be awarded **trophies** on stage and a **signature watch**.

For more details of the program, refer to the **Star Consultant Rewards Program** section in MKBuzz.

# new mary kay, new you!

Here's a new wonderful world that surrounds you! A world of opportunity and optimism. Where you can build your dreams and share relationships beyond compare. Be a part of something grand and discover the **NEW YOU**—only in Mary Kay!

Enjoy the New You with our star rewards for Ladder of Success. Exclusive design collections for your Mary Kay travels, private getaways and for simply being out there in the world – having FUN!

PLUS! Enjoy the prestigious ladder of success jewelry (ladder and semi precious stone) for each level of being a STAR!

## sapphire

Keep your Mary Kay products in tip top form with this black leather **Mary Kay Carry All**. Great for classes and facials.



**TOTAL SECTION 1 RETAIL SALES REQUIREMENT** P81,000-P101,000  
**PIN** Ladder of Success Pin + Sapphire gemstone  
**REWARD** Star Reward Sapphire - Mary Kay Carry All

**GUIDE TO ACHIEVE THE SAPPHIRE LEVEL**  
 Minimum Average sales/month: P27,000  
*Simply sell:* 3 - Botanical Customized Skin Care Set; 2 - TimeWise Miracle Set; 3 - Acne System Set

## ruby

Pack in the excitement with these three piece **Beauty Travel Kit** for your own personal stuff. Handy for work and personal trips.



**TOTAL SECTION 1 RETAIL SALES REQUIREMENT** P101,001-P121,000  
**PIN** Ladder of Success Pin + Ruby gemstone  
**REWARD** Star Reward Ruby - Beauty Travel Kit

**GUIDE TO ACHIEVE THE RUBY LEVEL**  
 Minimum Average sales/month: P33,667  
*Simply sell:* 3 - Botanical Customized Skin Care Set; 4 - TimeWise Miracle Set; 2 - Acne System Set

## diamond

A hot pink head turner! Travel light with this **Overnight Case** for your personal essentials.



**TOTAL SECTION 1 RETAIL SALES REQUIREMENT** P121,001-P141,000  
**PIN** Ladder of Success Pin + Diamond gemstone  
**REWARD** Star Reward Diamond - Overnight Case

**GUIDE TO ACHIEVE THE DIAMOND LEVEL**  
 Minimum Average sales/month: P40,334  
*Simply sell:* 3 - Botanical Customized Skin Care Set; 3 - TimeWise Miracle Set; 2 - MelaCEP 5-piece Set; 2 - Acne System Set

## emerald

So stunningly professional! An exclusive **Beauty Case** for your color makeovers and girl time parties.



\* products not included

**TOTAL SECTION 1 RETAIL SALES REQUIREMENT** P141,001-above  
**PIN** Ladder of Success Pin + Emerald gemstone  
**REWARD** Star Reward Emerald - Professional Beauty Case

**GUIDE TO ACHIEVE THE EMERALD LEVEL**  
 Minimum Average sales/month: P47,000  
*Simply sell:* 3 - Botanical Customized Skin Care Set; 5 - TimeWise Miracle Set; 2 - MelaCEP 5-piece Set; 2 - Acne System Set

The company reserves the right to replace any item with similar value in case of stock unavailability. Design and sizes may vary from photos. Claim your star gifts at the beauty centers from April 15 to May 15, 2010. Unclaimed gifts after this period will be shipped together with your orders only. Unclaimed gifts after July 15, 2010 will be forfeited.

# power up your business



Did you know **Career Conference** immerses you in the essential dimensions of your Mary Kay business life? From fun and motivation to sisterhood and Golden Rule customer service. And there's more. Career Conference provides you with the practical know-how to go home afterward and immediately apply tips and tactics so you can start building your business more effectively and efficiently. We choose the best of the best to teach you what they've learned, so you'll leave smarter, sharper and more prepared to be a Star Consultant - plan ahead, schedule more bookings and increase your customer base!



## Emerging leaders workshops

*(for Star Team Builders through Independent Sales Directors-in-Qualification)*

**Passionate About Parties** – Discover how those same skills you learn holding parties also can help you build a team, lead a unit and grow an area. It all starts at the “party”!

**Finishing Strong** – As you build the foundation of your future unit, remember that Mary Kay did the very same thing many years ago. Hear tips on how to finish strong.

**Team Up for Success** – The life of every woman you meet could be enriched by using the products, but not everyone you meet would be right for your team. In this class, we'll discuss what to look for in a potential team member.

**The Value of Your I-Story** – Your I-story is many times the first impression you give to potential customers. Learn how to tell an I-story that reveals the passion you have for your business.



## Workshops for Sales Directors

**Programs That Can Develop Leaders** – Discover how to create an uninterrupted cycle of growth in your unit by using New Consultant Orientation and Pacesetters

**Mentoring Matters** – The most powerful thing you can do for a unit member is to help her succeed.



## Career Conference Challenge

**DURATION:** January 1 - March 31, 2010

Give your business a boost it deserves! A Special Luncheon awaits our Diamond and Emerald Star achievers of Quarter 1 in Career Conference. Plus! All Ruby, Diamond and Emerald Stars get to have an exclusive raffle draw of bags, purses and wallets during Career Conference. You are on your way to the Top of your World with these fabulous prizes and perks in Career Conference!

last month!



# ASIA PACIFIC red jacket rally 2010

PASSPORT TO DIRECTORSHIP. TICKET TO SUCCESS

Program Period: November 1, 2009 – March 31, 2010



**One month to go till the end of this challenge** so make this last month count by teambuilding! See yourself in Hangzhou, China for the much awaited Asia Pacific Red Jacket Rally 2010!

Earn these awards:



One roundtrip  
airfare to and from  
Hangzhou, China



Tour of Mary Kay's  
manufacturing plant  
in Hangzhou



Five (5) days and  
four (4) nights hotel  
accommodation in  
Hangzhou



Exclusive education  
by Mary Kay  
Independent Sales  
Directors from around  
the world.

How do I join?

- Simply have 15 new personal recruits from November 1, 2009 to March 31, 2010 with P18,000 single order each month for 2 consecutive months from sign up month.
- A maximum of 5 new personal recruits will be counted each month should you have more than 5 recruits.
- You must also be active each month with at least P3,000 order.
- Your qualified personal recruits must be active until the time of the trip.

**This is your ticket to success!**

Don't waste time and start teambuilding. Experience for yourself a red-hot event that will fast track your career to directorship!

For more information on the program, please visit MKBuzz at our website, [www.marykay.com.ph](http://www.marykay.com.ph)

red jacket corner

tips &  
strategies  
to build your  
**TEAM**

the Mary Kay Way

## emerging leaders workshops

Independent National Sales Director Kathy Helou's popular team-building techniques have brought success to many Independent Beauty Consultants and Independent Sales Directors across the country. Kathy maintains that team-building is all about finding a need and filling it. Here's how she conducts a 30-minute "innerview" with potential recruits. She also shares some powerful phrases you may use in your recruiting conversations.

An awesome agenda:

- Begins with a brief version of your I-story, including what you love most about your Mary Kay career. This introduction should be no more than five minutes long.
- Ask your potential recruit what she likes about her present job. Then ask, "If you could change anything, what would it be?" Listen closely so you'll be able to address her areas of dissatisfaction later in the interview.
- Mention the following points during your response. You'll want to first address the points that directly relate to any dissatisfaction she's experiencing in her present job.
- Offer a selection of reasons to begin a Mary Kay career now instead of later. Some points to consider: personal growth, new friendships, money, recognition, prizes, a career car, flexibility, ability to be your own boss and a challenge. Where do you want to be in five years? Remember, if you always do what you've always done, you'll always be where you are right now! If you begin now, you'll be accumulating customer leads, acquiring customers, building your network of friends and potential business associates and learning the business at your own pace.

# MARY KAY CS Certified Scholar

(January - December 2010)

The *Mary Kay Certified Scholar Program* is a step by step education program that helps ensure you learn the skills and knowledge you need at each level – beginning as a new Independent Beauty Consultant up until you become a **Sales Director**.

## How do you become a Certified Scholar?

Simply attend and complete all four (4) IBC curriculum programs:

### Essential Steps to Reach Success

#### Essential Steps to Reach Success (ESRS):

A 2-day educational program for new Independent Beauty Consultants that will allow her to earn income immediately and provide a solid foundation for a new IBC in the basics of the Mary Kay opportunity and the Mary Kay culture.

### teambuilding class

#### Teambuilding Class:

Learn to team build that's smarter, not harder with our Team Building Class, a 4-hour class full of teambuilding discussions, workshops and fun.



#### Two (2) Product Knowledge Workshops (PKW):

Learn about our wonderful products with these 1-hour Product Knowledge Workshops that will surely give you the confidence to sell. We hold workshops for skin care, colors, fragrances, body care and limited-edition products.



#### Red Jacket University:

A 6-session course geared towards skill and leadership building as a solid foundation for your Mary Kay career.

### when you complete the program, you will receive:

1. MKP Scholar Certificate
2. MK Certified Scholar Name Plate
3. Recognition at the General Assembly
4. Be featured in Ovation



#### there's more:

Debut as an Independent Sales Director\* and attend the New ISD Education course and receive an exclusive **Mary Kay Class Ring 2011!**

Take your stepping stones to success with the **MK Certified Scholar Program** and gain confidence in your Mary Kay business!

\*You must have also completed the IBC curriculum.



Exciting things are happening year-round to celebrate our 10 years of enriching women's lives. Here are two activities to look forward to this month!

## "Take 10"

### promotion

Duration: January 1 - April 30, 2010

Starting January until April 2010, have 10 new customers each month buying at least 1 Mary Kay product plus your own personal order of at least P3000 and get 10 raffle tickets for our monthly draw to win exciting prizes! We will pick 10 lucky beauty consultants and customer partners during the general assembly in beauty centers nationwide. Simply fill up a Take 10 form in your respective beauty center and drop it or fax it there. You can also download a copy of the form at the MKBuzz downloadable section and send it to us via email.

Just keep those classes and facials going! Meet new customers and make new friendships!

## Lucky 10

### raffle draw

Duration: January - December 2010

Every month, we will raffle off super prizes to 10 Lucky Beauty Consultants nationwide. Electronic Raffle draws will be held at the Makati Beauty center. So keep on ordering! The more orders you make, the more chances of winning!



## Mary Kay's Pride

### Top in Unit Sales



Marita Del Corro  
1,621,930

Marites Cena	1,428,025
Cecile Cahoy	1,378,715
Nanette Mission	1,264,115
Charito Reyes	1,119,355
Esmeralda Dino	1,083,915
Virginia Hubahib	1,036,800
Virginia Estepa	993,785
Rochelle Lynn Guintu	938,765
Alma Alburo	825,830

### Top in Personal Recruiting



Alma Alburo  
10

Rosameya Palihan	8
Paksah Manga	8
Charito Reyes	7
Olivia Gonzales	6
Vonedith Saban	6
Jeanette Tan	6
Lani Antiojo	6
Mary Ann Guevara	5
Remelita Bermudez	5

### Top in Personal Sales



Marc Juliano  
176,745

Elizabeth Gomez	136,000
Grace Adriatico	127,150
Leticia Loloy	124,205
Christia Fenella Bayot	121,580
Georgiana Yu	120,370
Jennifer Magbanua	118,315
Lotis Pineda	108,205
Gina Lynn Reta	101,540
Evangeline Esmeralda	96,665

### Top in Team Sales



Charito Reyes  
776,190

Marites Cena	560,450
Corazon Garchitorena	399,800
Virginia Estepa	398,790
Marita Del Corro	326,480
Nanette Mission	316,390
Charlotte Agustin	316,190
Cecile Cahoy	305,510
Elisa Parra	287,220
Rochelle Lynn Guintu	281,635

## Special Awards

### Millionaires Club

hitting P1 million in one month



Cecile Cahoy



Marites Cena



Marita Del Corro



Esmeralda Dino



Virginia Hubahib



Nanette Mission



Charito Reyes

### On the Right Track - new



Jessa Ramos



Corazon Garchitorena

### Honor Society



Junard Abinsay Jr.



Virginia Estepa

### Car Achiever

July - December 2009



Rochelle Lynn Guintu



Bella Concepcion



Esmeralda Dino

### Directors-in-qualification January 2010

Leslie Camota  
Lyneth Daligdig  
Mary Ann Guevarra  
Vonedith Saban

Jeanette Tan  
Arcelli Torres  
Lorenz Valderia  
Lucila Villaflores

## New Senior Sales Director



NAME: Marie Fe Agura  
BEGAN MK CAREER: June 2007  
UNIT NAME: Maverick Strikers



NAME: Dinah Bonjoc  
BEGAN MK CAREER: March 2008  
UNIT NAME: Peridot & Queens Empire



NAME: Fe Magbanua  
BEGAN MK CAREER: January 2008  
UNIT NAME: Women of Success



NAME: Noemi Tingcang  
BEGAN MK CAREER: December 2008  
UNIT NAME: Steadfast Dreamhearts

## New Sales Director



NAME: Mary Luz Alaura  
BEGAN MK CAREER: February 2009  
UNIT NAME: Lasting Beauty  
NSD NAME: Elena Sarmago



NAME: Lailanie Briones  
BEGAN MK CAREER: August 2009  
UNIT NAME: Mary's Heart  
SSD NAME: Bella Concepcion



NAME: Mary Jane De Jesus  
BEGAN MK CAREER: December 2008  
UNIT NAME: Circle of Diamonds  
SSD NAME: Cecile Cahoy



NAME: Novelinda Esquiedo  
BEGAN MK CAREER: June 2009  
UNIT NAME: Blessed Women of Mary  
SSD NAME: Fe Magbanua



NAME: Baisiba Flores  
BEGAN MK CAREER: February 2009  
UNIT NAME: Calla Lily  
SSD NAME: Marie Fe Agura



NAME: Wilma Lumacang  
BEGAN MK CAREER: March 2009  
UNIT NAME: Zircon Achiever Empire  
SSD NAME: Dinah Bonjoc



NAME: Paksah Manga  
BEGAN MK CAREER: March 2009  
UNIT NAME: Brilliant Stars  
SSD NAME: Noemi Tingcang



NAME: Rosameya Palihan  
BEGAN MK CAREER: April 2008  
UNIT NAME: Celebrity Secrets  
SSD NAME: Virginia Hubatih

# how do you order?

MARY KAY®

## online

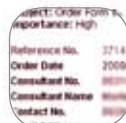
most recommended



Go to [www.marykay.com.ph](http://www.marykay.com.ph) and login to **MK Buzz**. Click **ordering**.



Completely fill out the **order form** with your consultant and payment information (bank deposit/credit card). If the payment is through credit card, attach a **copy of your credit card** and a **letter of authorization**. Submit order.



When order is successfully received you will be sent a **reference number** as confirmation.



Once your order and payment have been processed, your order will be shipped to your designated address within the guaranteed delivery lead time.

## walk-in / OPP



Completely fill out a **Consultant Order Sheet**.



Get a **queue number** from the guard or the CS counter and wait for your number to be called.



Once your number is called, proceed to CS counter to submit your **duly accomplished COS**. Confirm your orders, and pay through **credit card** or **cash**.

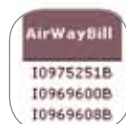


After processing, you will be issued an **invoice** and another **queue number** for the release of your product at the warehouse.

## fax order



Completely fill out the **Fax Order Form**. Fax it to our Customer Service (02) 859-6299 along with your **bank deposit slip** or **credit card details** to process your payment.



Expect the following **SMS**:

**1st SMS** - confirmation of receipt of the order (within one hour from the time the order was received). For orders faxed on the last 2 days and first 3 days of the month, SMS confirmation will be received within the day.

**2nd SMS** - message stating your order was processed and **corresponding airway bill number** will be given. (If you would like to track down your order shipment, you may visit [www.2go.com.ph](http://www.2go.com.ph), click Express and select Tools. Type the airway bill number.)



Once your order and payment have been processed, your order will be shipped to your designated address within the guaranteed delivery lead time.

If you have any questions or clarifications on how to order, you may call our Beauty Centers at the numbers found at the back of the Applause.

# Are you a brand new Beauty Consultant?

Join the *new consultant bonus program*

Enjoy free premium products when you consistently meet your single purchase goals in your first four months as a Beauty Consultant! FREE products with total retail value of P14,690.

1  
month



Required Sales: **P12,000** single purchase

Components:  
Miracles Happen Book, Mary Kay® Custom Compact,  
Mary Kay® Mineral Cheek Color, Mary Kay® Nourishine™  
Lip Gloss, Mary Kay® Mineral Eye Color

Total Retail Value: **P2,445**

2  
month



Required Sales: **P12,000** single purchase

Components:  
Satin Hands Pampering Set, Customer Profile Card  
Set – 2, Customer Order Form Pack

Total Retail Value: **P2,630**

3  
month



Required Sales: **P14,000** single purchase

Components:  
MK Lip Protector SPF15,  
MK SPF30 Sunscreen, Red Tea & Fig Loofah Body  
Cleanser, TimeWise Moisturizer SPF 15

Total Retail Value: **P3,905**

4  
month



Required Sales: **P16,000** single purchase

Components:  
TimeWise Day Solution Sunscreen SPF25, TimeWise  
Night Solution, TimeWise AgeFighting Eye Cream,  
TimeWise Age-Fighting Lip Primer, SKC Trays (5/pk),  
Disposable Facial Cloth (25/pk)

Total retail Value: **P5,740**

**Want more?** Stretch your sales a little more and qualify for the Monthly Ordering Bonus Program and get more freebies! To know more about the NCB program and its mechanics, visit our website at [www.marykay.com.ph](http://www.marykay.com.ph) for details. The company reserves the right to replace items of equal or greater value in the event that supplies run out.

## Get **ESRS**-certified

**ESRS (Essential Steps to Reach Success)** is a two-day program that will add success to your business. After completion of the ESRS, get a voucher worth P6,000 of products and a Color Showcase with your first single purchase order of P16,000!

To know more about the ESRS program, see available flyer or you may go to the Mary Kay Philippines website, MKBuzz. Just click on Sales Programs/New Consultant Program/ESRS.



color showcase

\* ESRS product set includes: Acne Clarifying Cleanser, Acne Pore Purifying Serum, Acne Spot Solution, Acne Body Spray, TimeWise Age-Fighting Eye Cream, Satin Lips Lip Balm, Microdermabrasion samplers pk/6, Color Showcase. Images are for representation purposes only.

## Avail of **monthly ordering bonus**

# absolutely amber

Sheer fragrance comes in your way this summer with **Mary Kay® Eau de Toilette Warm Amber**. This warm and creamy fragrance is yours **free** with personal cumulative retail sales of P18,000 and above. MOB is open to all Independent Beauty Consultants (including New Consultant Bonus program participants).



To know more about any of these programs, visit our website at [www.marykay.com.ph](http://www.marykay.com.ph) or check out available flyers for details.

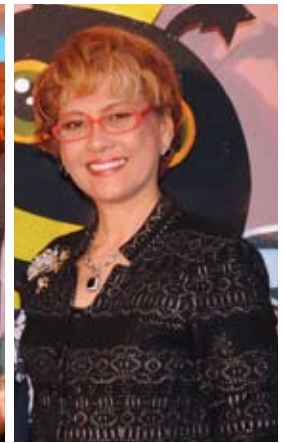


## what's the BUZZ



# Star-studded in 2010!

Jump-starting the new year has never been this fun! Independent sales force and staff nationwide celebrated its very first event of 2010 with stellar performances, great products and promotions, heartwarming recognitions, and lots of fun and laughter! What a grand way to start the new year.



### Pay online thru BPI

Great news! You may now pay your orders thru BPI Internet Banking. It's so easy and convenient. Here's how:

- Open a BPI, BPI Family or BPI Express bank account (Savings, Current or ATM account)
- Enroll your BPI, BPI Family or BPI Express account online via <http://www.bpiexpressonline.com>.
- Make sure you register your active email account (e.g. Yahoo, Hotmail, Gmail etc.) when you enroll your BPI account, BPI will automatically send an email for the confirmation of your payment. You may keep this email as record for your future use.
- Click on the "BILLS PAYMENT FACILITY" and enroll MARY KAY PHILIPPINES as a merchant payee.
- Once you have enrolled MKP, you may start paying your orders online.
- It is important to furnish MKP your BPI confirmation notice of online payment together with your order.

### POWERNOTES MARCH 2010

1. Great news! **PHASE 3** rebranding continues to take place for most of the Mary Kay products starting this March. The products will feature new pink packaging accented with black graphics. There are no changes in the formulation and price of the products.
2. Please take note of the new composition of **NCB 3**: MK Lip Protector SPF 15, MK SPF30 Sunscreen, Red Tea & Fig Loofah Body Cleanser, TimeWise Moisturizer SPF 15 at total retail value of P3,905.
2. **DELIVERY LEADTIME** for orders received at the first and last three days of the month will take seven working days for serviceable areas and ten working days for non-serviceable areas.
3. **REMINDER FOR ALL PROGRAMS AND PROMOTIONS** The company reserves the right to replace items of equal or greater value in the event that supplies run out.



# Career Conference 2010 "Project StarPower"

Power your way to business success! You still have time to register. Remember, an exclusive product giveaway awaits those who will register early and attend the 2010 Career Conference!

Don't miss out on this opportunity to get motivated, power up and see STARS!

## Schedule

<b>MANILA</b>	April 17, 2010, Saturday 8 – 5 pm Hotel Intercontinental Manila
<b>DAVAO</b>	April 24, 2010, Saturday 8 – 5 pm Apo View Hotel
<b>CEBU</b>	May 08, 2010, Saturday 8 – 5 pm Cebu Parklane International Hotel
<b>ZAMBOANGA</b>	May 15, 2010, Saturday 8 – 5 pm Garden Orchid Hotel

## Registration and Dates

- February 1 – March 31, 2010 P300 with snacks
- April 1, 2010 ONWARDS P350 no snacks
- On-site registration P350 no snacks

## MODE OF PAYMENT: Cash or Credit Card

*Commission Deduction will be allowed for Sales Directors only.*

## 3 easy ways to register

ONLINE: Visit our website, [www.marykay.com.ph](http://www.marykay.com.ph) and fill up the registration form. Simply follow the instructions indicated in the webpage.

FAX: Fill up the registration form and fax it to the Beauty Center in your area together with your payment deposit slip

BEAUTY CENTER: Visit the Beauty Center in your area, fill up the registration form and submit together with your payment.



Gifts & Surprises await you when you attend!

GET a Mary Kay Lip Protector Sunscreen SPF 15 when you register EARLY on or before March 13, 2010, and ATTEND the Conference.



RECEIVE the newest shade of Mary Kay Crème Lipstick as your attendance gift.



# MARY KAY®

MARY KAY (PHILS), INC.

2nd Floor Allegro Center, 2284 Pasong Tamo Extension, Makati City  
Tel. Nos: (02) 859-6222 / 859-MARY  
Fax No: (02) 859-6299  
Email: [mkcpservice@mkcorp.com](mailto:mkcpservice@mkcorp.com)

QUEZON CITY

G/Flr Casa Rafael Bldg. 1223 Quezon Avenue, Quezon City  
Tel. No: (02) 371-8355  
Fax No: (02) 371-8322

DAVAO CITY

Door 6 & 7 Regina Complex CM Recto Avenue, Davao City  
Tel. No: (082) 224-5956  
Fax No: (082) 224-5955

CEBU CITY

G/Flr, Cebu Capitol Comm. Complex, N. Escario Street, Bgy. Camputhaw, Cebu City  
Tel. No: (032) 254-8081  
Fax No: (032) 253-4661

ZAMBOANGA CITY

2/F YPC Building, Veteran's Avenue, 7000 Zamboanga City  
Tel. No. (062) 992-6222

Visit our website: [www.marykay.com.ph](http://www.marykay.com.ph)



a member of:  
DIRECT SELLING ASSOCIATION  
OF THE PHILIPPINES, INC.  
[www.dsap.ph](http://www.dsap.ph)



Published monthly in recognition and inspiration for the sales force members of Mary Kay in the Philippines by Mary Kay Philippines, Inc., Makati City, Philippines.

*"Once you have your dream of success and have determined exactly what it is you really want, plan your work and work your plan. Whatever your dream, aim high. The ladder of dreams will take you as high as you want to go, but you must be willing to take the tough climb to reach the high rungs on that ladder".*

*- Mary Kay Ash*

## Perfect Start

New Independent Beauty Consultants with minimum P8,000 personal retail sales in her first two weeks from her start-up date.

Sales Director with the Most No. of Perfect Start Achievers December 2009

SD Alma Alburo



\* Perfect Start Achievers\* from November 16 – December 15, 2009

- |                            |                          |                              |                                |                                  |                            |                               |
|----------------------------|--------------------------|------------------------------|--------------------------------|----------------------------------|----------------------------|-------------------------------|
| Abad, Julita C.            | Artieda, Faithful T.     | Borromeo, Cecilio S.         | Colita, Marilou O.             | Delos Santos, Risa Rowena T.     | Evarreta III, Ferdinand M. | Guro, Sittie Alea L.          |
| Abalo, Fritzie C.          | Asentista, Gina P.       | Brago, Victoria O.           | Collado, Juvy O.               | Deloso, Aida R.                  | Eviota, Catalina O.        | Gustilo, Doris D.             |
| Abalo, Teffany C.          | Atabelo, Roschel A.      | Buban, Edelize P.            | Consolacion, Doris Felicias G. | Deloso, Wilma L.                 | Fabian, Rolly T.           | Hadap, Cherrylyne H.          |
| Abalo, Marilou V.          | Atay, Gretchelle P.      | Buned, Lilibeth S.           | Constantino, Ligaya S.         | Descallar, Jocelyn C.            | Facelo, Ma. Emilia D.      | Haro, Mary Joy A.             |
| Abatayo, Elenny D.         | Atienza, Consuelo C.     | Cababayah, Jeffrey           | Contillo, Susan B.             | Diane, Estrella P.               | Fadul, Josephine S.        | Hermachullas, Rowena J.       |
| Abellana, Aneelynn B.      | Averion, Rebecca F.      | Cabansag, Roda T.            | Cordero, Yolanda C.            | Diaz, Leonardo C.                | Fallaria, Merly N.         | Hermoso, Elizabeth M.         |
| Aburquez, Leonida A.       | Awitan, Jesane Ann L.    | Cabarse, Victoria P.         | Corvera, Judelyn D.            | Digamon, Rachel P.               | Feliciano, Karen S.        | Hilario, Mary Joy F.          |
| Aceros, Yvonna A.          | Ayson, Lovely S.         | Cabuhat, Verna L.            | Cosme, Ma. Socorro D.          | Dilay, Eileen R.                 | Fernandez, Jenny M.        | Hinolan, Rycela D.            |
| Acio, Maria Katrina T.     | Azurin, Glenda M.        | Cago, Yolanda G.             | Costales, Cynthia B.           | Diloy, Jolliffe C.               | Fernandez, Josephine C.    | Hisolier, John Rey R.         |
| Aclan, Marie Antoinette C. | Baguisa, Vivian F.       | Calderon, Lorraine U.        | Coyoca, Arlene P.              | Dimayacayac, Margarita B.        | Fernandez, Mary Jane M.    | Horiza, Felsa Marie T.        |
| Adano, Gloria C.           | Balana, Joann B.         | Calibuso, Carmina E.         | Credo, Josefa Joy V.           | Dinapo, Lorina G.                | Fernandez, Melanie L.      | Ibay, Jenelyn R.              |
| Adona, Jamaila C.          | Balanay, Mary Faith M.   | Calit, Mabelle S.            | Cruz, Jimaima M.               | Diongco, Pilar Donna V.          | Fernando, Josefina F.      | Ignacio, Cesar Ryan Z.        |
| Advincula, Janeth O.       | Balance, Mabel C.        | Calo, Pierre Paula S.        | Cuchapin, Nelia T.             | Dizon, Filipina B.               | Ferrer, Richelle N.        | Ignacio, Jacqueline Leslie S. |
| Advincula, Onieffer D.     | Balmaceda, Donnabelle O. | Camilo, Immaculate P.        | Curan, Erlinda D.              | Dizon, Jessa B.                  | Figuracion, Suzee D.       | Ignacio, Joan M.              |
| Agapay, Edward A.          | Balneg, Romeo A.         | Capina, Lyneth T.            | Dable, Leah A.                 | Dizon, Ln Khay M.                | Florendo, Mary Rose M.     | Igtanloc, Maria Fe P.         |
| Agbayani, Solamita L.      | Baluyut, Jasmin B.       | Carandang, Randy D.          | Dacanay, Imelda T.             | Documento, Gladys J.             | Florenosos, Marlene H.     | Inandan, Irma P.              |
| Aguanta, Josephine A.      | Banan, Nemah G.          | Carpio, Rosalie J.           | Dadios, Anelyn F.              | Domingo, Maria Gerilyn Fatima F. | Florentino, Nilda E.       | Infiesto, Marie Ann Rose T.   |
| Aguilar, Luzviminda B.     | Bangalisan, Maria Luz C. | Carreon, Lydia C.            | Dalofin, Eliza M.              | Donado, Genevieve L.             | Forsuelo, Hazel C.         | Inocando, Maria Liberty B.    |
| Aguilar, Renneth N.        | Banogon, Ma. Milagros T. | Casareo, Rosemarie A.        | Daval, Elizabeth J.            | Doria, Irene M.                  | Fortuna, Ma. Leigh Ann B.  | Inocencio, Virginia S.        |
| Agujetas, Catherine C.     | Barago, Jennilyn O.      | Casicnan, Roseny N.          | Dayag, Mary Jane N.            | Dorila, Lourdes L.               | Frias, Irene Mae F.        | Isidro, Grace D.              |
| Alagasi, Henrieta G.       | Barrameda, Melba G.      | Castelo, Vilma G.            | De Asis, Victoria S.           | Dorillo, Hannah Claire F.        | Fule, Bernoulli Jr. C.     | Itaas, Maria Argolina D.      |
| Alayra, Julie N.           | Bartolata, Milagros G.   | Casten, Jocelyn H.           | De Belen, Elizabeth R.         | Doyola, Catherine S.             | Gabaldon, Evangeline S.    | Jabonete, Elma C.             |
| Albona, Sharyll Mae A.     | Basilan, Edgar B.        | Castillo, Esperanza N.       | De Dios, Rowena C.             | Dugay, Barbara M.                | Gabatin, Bernadette B.     | Jadjuili, Kirma M.            |
| Alcayna, Vilma T.          | Basilio, Rosie Clair A.  | Castillo, Lorna B.           | De Guzman, Elvira R.           | Duglas, Michelle Grace J.        | Galicia, Edgardo N.        | Janagap, Monica H.            |
| Alcera, Marie Let V.       | Baterina, Melanie B.     | Castillo, Maricel G.         | De Jesus, Marissa              | Dulawan, Jane T.                 | Galvez, Glaiza A.          | Januario, Joan R.             |
| Alcera, Roxanne C.         | Bautista, Gerlie U.      | Castro, Karren Kaye B.       | De Jong, Ruby E.               | Dumlao, Maria Isabel R.          | Galviza, Mercedesita M.    | Jawadil, Aileen A.            |
| Alegado, Adoracion F.      | Bautista, Leonila A.     | Catabas, Lerio E.            | De Luna, Shirley L.            | Dumlao, Maria Theresa C.         | Gamale, Marivic I.         | Jorge, Manolet A.             |
| Alerta, Jenny B.           | Bautista, Rebecca F.     | Catahan, Frances             | De Paz, Maria Chelamina R.     | Dy, Evangeline G.                | Gangoso, Roselie E.        | Joyosa, Romela C.             |
| Alim, Reamar V.            | Baylin, Cheryl M.        | Catane, Brian S.             | De Silva, Lorraine             | Ebrahim, Kathryn Jameella V.     | Garcia, Lorna P.           | Juatan, Edna Marie D.         |
| Alison, Susana Gina S.     | Belgira, Josie T.        | Catarroja, Reichelle Anne R. | De Vera, Ivory G.              | Enad, Soliel A.                  | Garcia, Michelle P.        | Jueves, Lorena S.             |
| Alvarez, Genoveva G.       | Belizario, Jessyly V.    | Catimpo, Criseyde M.         | De Villa, Gleyce D.            | Encinares, Christine R.          | Genilo, Maria Cristina A.  | Julian, Mayrose A.            |
| Ambion, Jaynette D.        | Bendijo, Anilyn B.       | Catubig, Maria Verginia B.   | Del Mundo, Rowena M.           | Enriquez, Imelda T.              | Gere, Ehlyns L.            | Justalero, Riza A.            |
| Amolata, Aida Lyn M.       | Bernardo, Nimer C.       | Cedillo, Anabelle D.         | Del Rosario, Shirley Jade Y.   | Enriquez, Ma. Kathrina D.        | Gico, Regina D.            | Kimayong, Marylou P.          |
| Ananario, Lanivie F.       | Bersano, Agnes A.        | Cequina, Rosana N.           | Del Valle, Irene R.            | Ensomo, Eda E.                   | Go, Maria Catalina P.      | Labay, Rosie M.               |
| Angelo, Ma. Kristine A.    | Billones, Aida M.        | Chaclag, Angeline O.         | Dela Cerna, Norma E.           | Eran, Jonelyn R.                 | Gonzales, Mary Grace B.    | Labordo, Imelda A.            |
| Anuddin, Joanna T.         | Binwag, Jennyfer C.      | Chan, Macy Marjorie C.       | Dela Cruz, Cenaco Jr.          | Escobar, Perlita O.              | Gonzalez, Jean Barbara P.  | Lacson, Mary Lea Fatima M.    |
| Apale, Vilma A.            | Boclongan, Magdalena S.  | Changcoco, Caroline N.       | Dela Cruz, Leonila P.          | Esparaguera, Josephine D.        | Gozum, Angelica G.         | Ladia, Vilhelmina L.          |
| Apostol, Maricel S.        | Boholano, Noemi A.       | Chavez, Maria Theresa D.     | Dela Cruz, Maria Linda B.      | Espino, Charisse E.              | Gregorio, Maribeth E.      | Ladrillo, Marebeth M.         |
| Arabejo, Nerissa A.        | Bolotoalo, Gena Y.       | Chavez, Rebecca M.           | Dela Cruz, Paula Kristine M.   | Espinosa, Ma. Dina Y.            | Guiamat, Jocelyn J.        | Lagunsay, Mechelle D.         |
| Araneta, Ricky A.          | Boquiren, Arissa P.      | Chiesa, Marissa P.           | Dela Cueva, Ma. Relowina P.    | Estacio, Anastacia R.            | Guieb, Marivic A.          | Lai, Sheue Yng R.             |
| Arciga, Ma. Theresa B.     | Bordadora, Rhea C.       | Ching, Jasmin L.             | Dela Rosa, Mary Joyce B.       | Estorba, Luzviminda D.           | Guinto, Grace E.           | Lanceta, Connie D.            |
| Arevalo, Ma. Olive E.      | Borja, Luciana S.        | Clores, Hazel C.             | Dela Rosa, Noemi M.            | Estrada, Dulcita F.              | Guissani, Annaliza B.      | Laride, Liezel S.             |
| Arquion, Rose D.           | Borja, Susana B.         | Co, Luzviminda O.            | Dela Rosa, Susan V.            | Evangelista, Grace A.            | Gumanid, Charleen Ann V.   | Lariosa, Lorein D.            |

\*alphabetical order

# Perfect Start

New Independent Beauty Consultants with minimum P8,000 personal retail sales in her first two weeks from her start-up date.

\* Perfect Start Achievers\* from November 16 - December 15, 2009

Laroco, Rowena N.	Maranan, Marissa C.	Nasersalahshoor, Aliasghar T.	Pasion, Joyce T.	Raypen, Esther A.	Sebial, Eneceria N.	Torres, Hessed Joy J.
Lascuna, Rustica S.	Marcelino, Alicia C.	Natividad, Norma T.	Patindol, Lovella B.	Realizan, Daisy R.	Segundo, Czarina S.	Torres, Ralph Charles C.
Lastimoso, Emilia R.	Marcojas, Ma. Rilyne C.	Nava, Gene Y.	Paulino, Lolita Y.	Reason, Leonida M.	Serreon, Ana Lynn S.	Trayvilla, Gina Q.
Lausa, Leny C.	Margaja, Bernadit S.	Navarro, Cielo Lynn S.	Payawal, Rosela U.	Regencia, Emmalinda B.	Sese, Arlen C.	Trilliana, Susana P.
Layawen, Novie Ann R.	Mariano, Maria Elizabeth M.	Navoa, Jenilyn O.	Pearce, Mylene M.	Reloj, Reenah Mariz M.	Shimp, Catherine R.	Triumeante, Elvie V.
Leal, Aileen C.	Martin, Imelda M.	Nery, Jenafer R.	Pelobello, Carina P.	Reyes, Clara O.	Sibug, Jocelyn B.	Tuazon, Gemma
Ledesma, Aufir P.	Martin, Luane V.	Nicasio, Leonida N.	Pelobello, Romina V.	Reyes, Marisol S.	Silbin, Jenie T.	Tuberon, Sherry I.
Leoncio, Jocelyn M.	Martinez, Arnold Kenneth H.	Nicolas, Jeverlyn J.	Pena, Mildred C.	Reylio, Salve A.	Silva, Hyacinth Kaye S.	Tumacdas, Leila Gay D.
Lezama, Rizza M.	Martinez, Jacqueline Ann V.	Niere, Elvie F.	Perez, Edrelyn D.	Ricacho, Gis Jay Mae Abueme A.	Soliman, Salvacion C.	Tumapang, Milagros D.
Liloan, Nenelyn P.	Martinez, Yolanda E.	Nilo, Mona Liza B.	Perez, Valerie M.	Rinos, Cynthia O.	Solomon, Bernadetta S.	Tuto, Rosalina M.
Lim, Mardelyn C.	Mas, Esperanza S.	Nolasco, Marie Crist B.	Petalcorin, Madel R.	Rivera, Arnulfo D.	Sondia, Genevieve S.	Uglasan, Joey C.
Llana, Eleonor A.	Mauricio, Leah M.	Obejo, Felicidad R.	Pineda, Elsa S.	Rivera, Linalu P.	Sonsing, Julieta P.	Ulgasan, Marianne Fatima C.
Llegunas, Jemarie M.	Maxey, Janet C.	Obien, Flora Mae C.	Pinili, Eufrocina M.	Roa, Leonora B.	Soriano, Cecille T.	Uy, Grace A.
Logdonio, Railenn L.	McGowan, Vivian A.	Obregon, Frauline Marie M.	Pitogo, Amalia A.	Rocha, Gloria C.	Sorongon, Beverlyn Jean V.	Valdez, Gree Anne Grizzylie A.
Lopena, Ryan L.	Medrano, Amelita L.	Ocampo, Marie Bernadeth M.	Placente, Clarinda R.	Roldan, Cerella Y.	Sta. Maria, Wilma M.	Valerio, Leilani P.
Lozarito, Jocie A.	Mellomida, Lalaine J.	Ochea, Benecia H.	Plegaria, Larielyn A.	Roldan, Michelle D.	Sunga, Anne Sheryl D.	Vallente, Gladys D.
Lu, Cristita O.	Melon, Jocelyn L.	Odejar, Josefina A.	Pogoy, Helen O.	Romano, Gerna Lou C.	Supan, Amelia N.	Valmaja, Lourdes M.
Lu, Gladys A.	Mendoza, Lilia L.	Odjinar, Cristina B.	Polea, Rogelda G.	Romitarez, Carmencita M.	Surla, Karen T.	Valmores, Susan A.
Luces, Maguinda Amor P.	Mendoza, Lolita S.	Ogatis, Hydee Jane F.	Pomayo, Mae Q.	Ronquillo, Ma. Theresa S.	Syjuco, Leah Victoria C.	Varon, Lourdes G.
Lumangyao, Luzviminda S.	Merabe, Wildel R.	Ojenar, Nora A.	Poquiz, Marirose L.	Roscom, Aileen Mae A.	Taburada, Sheen Paul C.	Velarde, Caren C.
Macapaz, Wilchita N.	Mercado, Ma. Theresa L.	Olay, Janice C.	Porras, Elsa A.	Rosuelo, Remedios T.	Talavera, Cynthia G.	Velasco, Grace G.
Macaraig, Jonema C.	Minosa, Marietta M.	Olis, Melanie M.	Porte, Anona R.	Ruperto, Marjorie J.	Tamala, Fidela M.	Velasco, Virna Garcia L.
Magan, Shilly A.	Miralles, Daniel J.	Oliva, Anabelle M.	Principio, Iluminada M.	Sabangan, Josie F.	Tambal, Henrieta R.	Venancio, Cecil R.
Magno, Gilconida C.	Miranda, Lovelyn P.	Olvis, Mariebeth A.	Puatu, Marilyn D.	Salape, Ladyson U.	Tan, Bona C.	Vergara, Ma. Acela J.
Magno, Juliet V.	Miyazaki, Fumie	Omamalin, Dyan Grace Joy C.	Purisima, Norminda A.	Salazar, Rosemarie A.	Tan, Ella A.	Vergara, Sahle A.
Mahusay, Marion Ruth O.	Molina, Lorelei D.	Ong, Miche V.	Quilaton, Charisa C.	Salva, Kristine Mae A.	Tapisipan, Maria Christie C.	Veridiano, Efrida P.
Malagdao, Cheryln L.	Mondejar, Josefina R.	Ormisia, Regina T.	Quimbo, Cyrile C.	Samson, Ma. Nelfa A.	Tecson, Eleanor L.	Vido, Ruth V.
Malapitan, Emma C.	Monroid, Priscila B.	Orosco, Ma. Eden M.	Quinones, Carmelo P.	Samson, Susana L.	Tee, Grace T.	Villarias, Joyce Jean P.
Malbas, Diane Joy A.	Montealto, Loida G.	Ortiz, Marilyn G.	Rabena, Liza M.	San Pascual, Jaime Jr. A.	Tengson, Cherry Y.	Villasanta, Diana Maria R.
Mallari, Imelda C.	Montenegro, Janice B.	Osoario, Emily A.	Ragot, Hermenegilda N.	Sandoval, Laurena D.	Teruel, Bethany	Virtucio, Corazon R.
Manalo, Jenny M.	Morales, Gina B.	Paculio, Mae Grace J.	Ramao, Fredelyn T.	Sante, Jurelyn W.	Tibus, Julie Fe R.	Yagi, Vernix Ribbons S.
Mangallay, Sicily S.	Morales, Hernie M.	Pacut, Irish May L.	Ramirez, Michelle D.	Santos, Cristle Joy D.	Tierra, Bernardine R.	Yao Cinco, Janet C.
Manipon, Dorothy T.	Moralit, Maria C.	Pagua, Liza P.	Ramos, Francisca G.	Santos, Teresita D.	Tolentino, Cindy Sheila L.	Ytac, Haydee B.
Manlangit, Maureen B.	Muana, Paulina S.	Paje, Eloisa A.	Ramos, Riza Vil A.	Santos, Ursula M.	Tolentino, Clarissa O.	Yupico, Editha T.
Manocay, Romulo M.	Muerto, Ma. Jorena D.	Palma, Marites R.	Ramos, Ria Joy B.	Sanz, Cecile A.	Tolentino, Cynthia G.	Yuson, Ethel Lou E.
Manto, Tessa C.	Murillo, Generosa M.	Panaglisma, Mona Lisa V.	Ranile, Cynthia A.	Sapalaran, Renan T.	Tormis, Charina C.	
Mapaye, Michelle A.	Myrstad, Alma Angelica M	Pascual, Ana Rowena G.	Ranin, Aramenie D.	Sarical, Minda G.	Torrente, Milagros M.	
Mapolon, Jocelyn M.	Nalic, Rosemarie L.	Pascual, Lerma G.	Raper, Raquel A.	Sarsagat, Leideanne T.	Torres, Doris P.	

\*alphabetical order

## \*New Consultant Bonus Program (NCB) Achievers - September 2009 batch

Independent Beauty Consultants who successfully completed the New Consultant Bonus program (months 1-4)

Abadilla, Chonalyn B.	Atinado, Lucille I.	Baumgartner, Alma Vida V.	Butron, Fe D.	Casiano, Leonila M.	De Guzman, Leilani I.	Excelse, Trinidad Q.
Abella, Arlene D.	Awitan, Florentina L.	Bautista, Maureen V.	Caang, Jeddah B.	Catane, Ma. Corazon S.	Del Rosario, Joan C.	Fabellon, Leonila M.
Abordo, Jurlie L.	Bacalla, Richelle A.	Bayhon, Rosario R.	Cabacis, Mylin	Cayamanda, Emmylou B.	Delos Reyes, Shirley A.	Fajardo, Clarissa I.
Abuelo, Merle C.	Baguiwen, Odaney T.	Bea, May Joy C.	Cabanagan, Jim Russel Y.	Celino, Elaine P.	Delos Santos, Benedicto L.	Fajardo, Delaila P.
Alcala, Regina Agnes A.	Balabis, Mecyl E.	Bernabe, Annabel D.	Cabantag, Lorina M.	Chica, Michelle V.	Delos Santos, Milagros L.	Fava, Nylma N.
Alcantara, Chonalie M.	Balbino, Helen B.	Betonio, Agnes A.	Cabrera, Arlyn P.	Chicano, Erlinda A.	Dequina, Filda S.	Feliciano, Ma. Elaine B.
Alimbuyugin, Nemio P.	Balduman, Sheryl A.	Bien, Karen Jane G.	Caduan, Janet L.	Chicano, Loreta A.	Doctor, Blance D.	Ferrer, Remedios B.
Alinar, Maribel A.	Balt, Wilma M.	Binghay, Erlinda P.	Calit, Elsita S.	Chiong, Charry Flor Marice V.	Dollentas, Reina Cristina T.	Florentino, Jasmin E.
Angcaya, Liberty P.	Banguiyac, Dea Grace S.	Bolo, Ma. Lynly R.	Canete, Irish Breza T.	Conturno, Yolly J.	Dominguez, Clarisse P.	Flores, Imelda M.
Arias, Cynthia D.	Barbadillo, Maria Teresita C.	Briones, Romelyn T.	Canonicato, Genalyn P.	Cope, Salvacio Colina C.	Duran, Elda C.	Flores, Jasmin M.
Aribuado, Rosemay L.	Bartolome, Rosalinda L.	Brioso, Judie M.	Capa, Lita C.	Cristino, Irene N.	Elegino, Berben Gayle S.	Flores, Maylynn S.
Arieta, Rizza C.	Basji, Lyna H.	Brondial, Ma. Olivia B.	Carmona, Vethoven M.	Dacumos, Milagros S.	Esaac, Candida B.	Foronda, Sherman B.
Arreo, Perlie L.	Baterna, Fhercyphanie B.	Bumolyad, Veronica D.	Carpio, Laarni B.	Datoy, Liezl Joy P.	Escalada, Mylene S.	Fortez, Amalia P.
Asuncion, Edwina B.	Batronel, Remedios D.	Buo, Evelyn C.	Carreon, Aurora S.	David, Ryan Philip T.	Espanola, Agnes R.	Fuerzas, Carol Joyce W.

\*alphabetical order



SD w/ most no. of NCB Achievers

SD Alma Alburo

## \*New Consultant Bonus Program (NCB) Achievers - September 2009 batch

Independent Beauty Consultants who successfully completed the New Consultant Bonus program (months 1-4)

Gabonada, Melanie B.	Kamdon, Arlina C.	Mabaquiao, Maylyn T.	Monzon, Ma. Mailanie Binkie S.	Pasion, Emma F.	Salvador, Emilia D.	Tresvalles, Noemi M.
Gaces, Teresita S.	Lachica, Narvin B.	Mabazza, Glenda T.	Morales, Analyne B.	Patricio, Gilfe B.	Simolde, Teresita N.	Umaguing, Marichel D.
Galang, Anne Cherry C.	Laforteza, Marilyn L.	Madenancil, Virgie M.	Morales, Joann M.	Penoscas, Josephine B.	Singuay, Aia Maureen J.	Umbalin, Pauline Cherrie May A.
Gallardo, Leonila A.	Laid, Evelyn R.	Madio, Angeline May B.	Murray, Dorothy E.	Perez, Mida R.	Soriano, Norita E.	Urot, Jeveglyn N.
Gatbonton, Nona P.	Lamadrid, Teresa B.	Manalo, Liezle P.	Nana, Mary Anne R.	Platero, Cynthia M.	Sotto, Loreta V.	Uson, Anna Caridad F.
Gayeta, Anicia D.	Lanas, Jocelyn C.	Mangubat, Jenny T.	Napalang, Ma. Michelle L.	Pobar, Majane D.	Sunico, Emie V.	Uy, Maria Lourdes B.
Gierza, Abigail S.	Lapay, Ed Anthony P.	Manuel, Geny T.	Nazareno, Josephine B.	Porte, Arsenia R.	Supan, Louella N.	Varias, Dores L.
Giron, Jessie Rose D.	Larobis, Evelyn V.	Mariano, Marilou C.	Nipas, Monette M.	Poyaoan, Josephine V.	Sy, Abigail A.	Vicedo, Ma Theresa V.
Gonzaga, Jonalily N.	Larroza, Yasmin E.	Marzan, Licia D.	Norh, Eleuteria R.	Quiambao, Jihan Edelweis P.	Tadifa, Ingrid B.	Villacastin, Irene M.
Gulapa, Lorven C.	Lazo, Yolanda C.	Masucol, Luzel S.	Ongchua, Claire A.	Quiambao, Leah E.	Tamayo, Emily Rose P.	Villaluz, Agnes F.
Gustillo, Misty B.	Lee, Jacqueline T.	Matira, Bernadeth L.	Orgiba, Elizabeth E.	Quizon, Mildred R.	Tan, Elena S.	Villanueva, Marivic A.
Hinguillo, Mabelle M.	Legaspi, Ma. Charissa V.	Mayol, Remedios L.	Oronea, Cynthia T.	Raguini, Maria Celeste C.	Tan, Maricel D.	Villanueva, Virginia G.
Humarang, Loida S.	Lising, Ma. Cristina D.	Mendoza, Liberty A.	Padillo, Saturnina V.	Rallon, Juliana M.	Taray, Resi Lyn B.	Villocino, Mercy A.
Infante, Annieli C.	Lopez, Bernarda S.	Mercado, Arleen T.	Palacio, Farrah Jaene A.	Ramos, Glenda A.	Tayaban, Dorothy E.	Wayway, Claudia D.
Jamero, Joanna R.	Loresca, Elvin U.	Mercene, Ma. Zaida S.	Pangcoga, Mariam S.	Ramos, Yvonne D.	Tayag, Lea B.	Wong, Ma. Concepcion L.
Jamero, Mahleen Z.	Lucero, Jasmin C.	Metillo, Jenny Lyn T.	Papio, Lorelie P.	Rosario, Vilma C.	Teodoro, Estela B.	Zafra, Hazel C.
Jang, Maricel Y.	Lumanag, Anita S.	Miclat, Joanna May N.	Papora, Loremie U.	Rubrico, Maria Cristina C.	Toledo, Janice G.	Zapanata, Victoria Y.
Jeanjaquit, Judy C.	Luzares, Ma. Losela Hanel A.	Militante, Catherine P.	Pascual, Arlene R.	Ruperto, Leslie Z.	Tomas, Jennifer S.	
Jose, Juanita J.	Luzares, Sharmela A.	Mondigo, Domingo A.	Pascual, Julie A.	Salapare, Eirene C.	Toong, Melinda D.	

\*alphabetical order

## Ladder of Success

Independent Beauty Consultants who achieved star consultant status by achieving a minimum personal retail sales in Mary Kay quarter October - December 2009

### EMERALD

Adriatico, Grace C.	Bode, Evelyn R.	Dollentas, Rodella T.	Humarang, Loida S.	Loloy, Letecia T.	Militante, Catherine P.	Villarín, Eliza G.
Agustin, Sonia O.	Cabanag, Genalyn C.	Esmeralda, Evangeline R.	Juliano, Marc A.	Magbanua, Jennifer L.	Pascual, Arlene R.	Yu, Georgiana
Ahmad, Hilda A.	Cabigting, Leonora P.	Fabellon, Leonila M.	Laforteza, Marilyn L.	Malones, Irene Grace B.	Pineda, Lotis A.	
Andaleon, Ruth J.	Dimaandal, Judith H.	Guyo, Fely C.	Libre, Vilma M.	Manalo, Nemesia	Ramones, Virginia	
Betonio, Agnes A.	Doctor, Blancie D.	Guyo, Roqquezz Faye C.	Lobangco, Arvi Corazon V.	Mendoza, Sharon S.	Reta, Gina Lynn A.	

\*alphabetical order

### DIAMOND

Abinsay Jr., Junard M.	Basilan, Amalia R.	Chavez, Gloria Zosima C.	Fernandez, Minda	Loresca, Elvin U.	Nazareno, Josephine B.	Tamayo, Jocelyn A.
Adupe, Nena P.	Baumgartner, Alma Vida V.	Cristino, Irene N.	Gomez, Elizabeth D.	Lozada, Dina N.	Pepito, Jenifer B.	Tan, Jeanette G.
Agustin, Charlotte O.	Bayot, Christia Fenella L.	Del Castillo, Maria Luisa E.	Guinto, Rochelle Lynn C.	Manuel, Natalia G.	Rallon, Juliana M.	Telmo, Maria Leonora P.
Alimbuyugin, Nemía P.	Bugarin, Mary Dith M.	Duran, Maria Linda	Jeciel, Milagros S.	Matematico, Marites M.	Ramos, Josefina D.	Tomas, Revlyn S.
Alvarez, Marysept A.	Capul, Belina S.	Esquiedo, Novelinda D.	Laranang, Ma. Victoria O.	Matira, Bernadeth L.	Ramos, Janice G.	Torres, Daisy C.
Andrade, Corazon G.	Carrillo, Gaylyn B.	Evangelista, May-Joy S.	Liwanag, Ma. Purisima B.	Mercado, Marilou T.	Supan, Louella N.	Uyvic, Mariquita E.
Bagacina, Sally V.	Cena, Marites P.	Fava, Nylma N.	Lobangco, Maria Rosario V.	Montana, Maria Glenda T.	Taliman, Neizel Joy M.	Wang, Alma S.

\*alphabetical order

### RUBY

Arenas, Jennifer O.	Esteban, Adelaida B.	Guzman, Sherylanne M.	Legaspi, Ma. Charissa V.	Montalban, Ma. Fe P.	Porte, Arsenia R.	Sunico, Emie V.
Datoy, Liezl Joy P.	Gabas, Jennifer T.	Ibita, Sonia A.	Magtoto, Marissa J.	Nipas, Monette M.	Reloj, Reenah Mariz M.	Tan, Zenaida V.
Delo, Marites B.	Gerona, Vanessa M.	Lanuzo, Anafe B.	Mendoza, Annielyn M.	Padua, Lynn A.	Sobremisana, Virginia S.	Yu, Romijane M.
Dequina, Filda S.	Gillego, Gracia G.					

\*alphabetical order

### SAPPHIRE

Abanilla, Annabel P.	Bilowan, Mia M.	Cledera, Lydia P.	Gonzales, Jacqueline Aubrey B.	Macatigos, Nory A.	Neri, Jacquilou C.	Sandoval, Iluminada M.
Abiera, Myrna C.	Bino, Charo P.	Cornejo, Yvonne E.	Gozon, Rosalia I.	Macazo, Florika C.	Ong, Cristina B.	Santos, Michelle M.
Abლა, Ma. Carmencita J.	Bravo, Elvira G.	Cruz, Abbeygail Pia T.	Guerrero, Rhonalyn M.	Maisa, Suzette M.	Pajares, Franca C.	Sardea, Amelia T.
Agustin, Charito H.	Briones, Lailanie O.	Cruz, Susan M.	Guevara, Mary Ann D.	Malazarte, Rhea Mae G.	Palihan, Rosameya L.	Sese, Arlen C.
Alinsunurin, Evangeline V.	Brodeth, Ma. Winlove M.	David, Minnie D.	Gumalo, Jennifer T.	Malonzo, Maricris G.	Palma, Marites R.	Simolde, Teresita N.
Apad, Creclia R.	Bugador, Rodelyn C.	Del Corro, Marita	Hipolito, Mira B.	Manga, Paksah B.	Punzalan, Edna B.	Sotiangco, Dyan D.
Aparicio, Luzviminda M.	Buhain, Ma. Arlene P.	Diabordo, Ma. Esmeralda K.	Humol, Filomena H.	Manuel, Geny T.	Ragot, Rosalina N.	Tan, Elena S.
Arceo, Marita B.	Bullo, Gladys S.	Dino, Esmeralda B.	Jawadil, Aileen A.	Mariano, Maria Luisa B.	Ramos, Daisen Vanessa R.	Taray, Resi Lyn B.
Aribuado, Rosemay L.	Cabasan, Judith P.	Diwa, Josephine T.	Jumud, Maria Elisa G.	McGowan, Vivian A.	Ramos, Jessa Ladrangan L.	Teodoro, Estela B.
Atabelo, Roschel A.	Cabigon, Flordeliza V.	Elayda, Mercy T.	Lacson, Rodalee N.	Melitante, Rosemary J.	Ramos, Mary Anne C.	Torres, Ralph Charles C.
Atienza, Rosemera M.	Caguring-Mission, Nanette P.	Esmele, Lea S.	Lanas, Jocelyn C.	Mercado, Arleen T.	Rapadas, Guia Conchita P.	Torres, Richelle I.
Avila, Grace S.	Cahoy, Cecile A.	Estepa, Virginia T.	Lequigan, Susette A.	Milar, Ana Marie C.	Rellosa, Stephane L.	Valderia, Lorenz F.
Bacalla, Richelle A.	Carino, Catherine B.	Fajardo, Delaila P.	Lim, Leorina M.	Miranda, Patricia D.	Reyes, Amanda E.	Ventura, Flordeliza N.
Balatbat, Corazon C.	Carino, Jocelyn S.	Fajardo, Ma. Cristina B.	Lobangco, Maria Lourdes V.	Mizutani, Evelyn R.	Reyes, Maria Leonora Teresa P.	Villaflores, Lucila C.
Baybay, Loraine N.	Carmona, Vethoven M.	Garcia, Rosemary B.	Lopingco, Sharina Marie U.	Moos, Rizza Jae B.	Rodriguez, Ma. Monica S.	Villanueva, Marivic A.
Bayhon, Rosario R.	Castro, Maria Lorena A.	Garrido, Zaida F.	Lozano, Leticia P.	Morales, Joann M.	Roman, Janice R.	Villarosa, Melanie I.
Bayot, Melany S.	Cayamanda, Geraldine D.	Gatab, Liezl L.	Lumapas, Odeza G.	Muyon, Flordeliza D.	Sacedon, Jacquilou T.	Ylanan, Arcadia E.
Bernardo, Cecille G.	Cesa, Faith Marie S.	Go, Melinda D.	Luzares, Sharmela A.	Narag, Catarina B.	Salise, Jul-Nin Klar U.	Yu, Eleanore L.

\*alphabetical order

## \*First Time Senior Consultants for December 2009

Independent Beauty Consultants with 1 to 2 active team members for the first time in a given month.

Ablaza, Ma Carmencita J.	Bautista, Gerlie U.	De Roma, Warlyn A.	Garcia, Maria Rowena P.	Loloy, Letecia T.	Palma, Melinda G.	Santiago, Anacleto D.
Abordonado, Nina Mae Cyrine G.	Bayot, Melany S.	Dela Cruz, Paula Kristine M.	Gentindatu, Jonathan F.	Lu, Cristita O.	Pardines, Anicia C.	Santos, Michelle M.
Adonis, Ma. Elena P.	Bea, May Joy C.	Dulawan, Emilia C.	Ibanez, Analiza N.	Malbas, Diane Joy A.	Pascual, Lerma G.	Sy, Nieve S.
Advincula, Onieffer D.	Buhong, Gayle B.	Enot, Gladys Claire R.	Imayaho, Betty B.	Mapaye, Michelle A.	Patlingrao, Mercedes S.	Taray, Resi Lyn B.
Alcantara, Chonalie M.	Bumoloyad, Veronica D.	Estajero, Milyn S.	Iraas, Maria Argolina D.	Marcelino, Alicia C.	Pena-Carena, Ruby Jane S.	Vergara, Teodorico E.
Alim, Irish I.	Cahapan, Merlyn L.	Eturma, Zenaida G.	Jabines, Kay Sunshine R.	Marcojas, Ma. Rilynne C.	Penoscas, Josephine B.	Villanueva, Rochelle D.
Alvarez, Marysept A.	Camanag, Jeniffer P.	Facelo, Ma.Emilia D.	Jumuad, Maria Elissa G.	Meera, Jacqueline C.	Punzalan, Irene U.	Wee, Jane G.
Apostol, Maricel S.	Catahay, Rowena V.	Fava, Nylma N.	Jusi, Maricel Q.	Meleacio, Jessica I.	Quiztadio, Jocelyn N.	Wong, Ma. Concepcion L.
Aquino, Rosalina G.	Catolpas, Jimmelyn A.	Fermin, Rebecca A.	Labordo, Imelda A.	Mercado, Marilou T.	Ramos, Yvonne D.	
Bagacina, Sally V.	Comafay, Angeles G.	Fernandez, Rebecca F.	Lai, Luzviminda R.	Mislang, Noemi Nita E.	Regencia, Emmalinda B.	
Bajao, Marlyn M.	Cruz, Zenaida B.	Florenosos, Marlene H.	Lanceta, Connie D.	Muya, Arminda C.	Relova, Anne Z.	
Balidoy, Queenie Lynn G.	Dadios, Analyn F.	Foronda, Sherman B.	Legaspi, Ophelia O.	Nazareno, Josephine B.	Romano, Gema Lou C.	
Bautista, Corazon G.	De Guzman, Diane Geoffrey R.	Francisco, Mary Jayne G.	Liwanag, Ma. Purisima B.	Necesario, Christine R.	Sangalang, Flora D.	

\*alphabetical order

## \*MKP Scholar Achievers for January - December 2009

Abellar, Clarizel	Dela Cruz, Celia	Lozano, Florencia
Abinsay, Junard	Delfin, Ma. Arleen	Lumacang, Wilma
Agnes, Williams	Dino, Esmeralda	Lumapas, Odeza
Aguilar, Ma. Teresa	Dollentas, Rodella	Maglines, Ma. Charade
Aguilar, Rosario	Dula-ogon, Junabeth	Maglinte, Mary Rose
Aguimbag, Ma. Emma	Edna, Punzalan	Mango, Paksah
Alagcan, Leilani	Espinosa, Francia	Mariano, Natividad
Al-Arnab, Debbie Mae	Esquiedo, Novelinda	Martin, Ingrid Mae
Alaura, Mary Luz	Esteban, Adelaida	Mercado, Marilou
Alberto, Liezl	Estepa, Virginia	Mercado, Myra
Andrade, Precilla	Estrada, Aurora	Micutuan, Divine Hazel
Apolinario, Joan	Fajardo, Ma. Cristina	Miranda, Patricia
Arayo, Mary Peewee	Faustino, Lourdes	Nacario, Rowena
Asuncion, Fides	Fidel, Vincent	Neri Jacquilou
Atabelo, Roschel	Flores, Baisiba	Omaga, Jervil
Austria, Au	Fortuna, Sevilla	Parcon, Virgie
Bacalla, Richelle	Francisco, Emma	Pascual, Fe
Bagonoc, Richelle	Garcia, Elsie	Penelope, Abarento
Basilan, Amalia	Garcia, Rosemary	Peralta, Wilma
Batronel, Elsie	Garrido, Zaida	Pungot, Mirafe
Baybay, Loreine	Gasatan, Christlen	Quindo, Carla
Bonjoc, Dinah	Gomez Ma. Shiela	Quitlig, Terisa M.
Borromeo, Carla Angela	Gonzales, Estrella P.	Raagas, Gennabelle
Buela, Ma. Elena	Gonzales, Teresita	Rebecca, Jereza
Bugain, Mary Dith	Grapa, Rosemarie	Remedios, Maybituin
Cabello, Susan	Gumalo, Jennifer	Reyes, Pamela
Cabigon, Flordeliza	Guyo, Fely	Rivera, Jocelyn
Catalas, Liezel	Hernandez, Annalee	Robles, Rebecca
Callano, Ma. Lydia	Hipolito, Mira	Roda, Lorelei
Camota, Leslie Ann	Jalique, Imelda	Rufino, Maribel
Capul, Belina	Jeciel, Milagros	Ruthely, Into
Castro, Connie	Jenezza, Rebecca	Sacalan, Yolanda
Checa, Rosemarie	Jose Lourdes	Samson, Teresita
Cherry, Alviso	Jumamoy, Mariquita	San Diego, Cheska Camille
Chiong, Chary Flor Marice	La Donna, Yap	Saubon, Vonedith
Clemente, Leonora	Labisto, Juliet	Seguin, Jezenia Lee
Concepcion, Bella	Lacson, Ma. Aleli T.	Sulla, Maria Bella
Corazon, Balatbat	Lapay, Catherine	Tingcang, Noemi
Cornejo, Yvonne	Lapuz, Evangeline S.	Torda, Ma. Teresita
Cortez, Geraldine	Lazaro, Charmz Shenary Isle	Tosie, Delia
Daligidig, Lyneth	Libeca, Cabatingan	Villanueva, Biannah Elena
Dayandayan, Marivic	Lim, Sonia	Villanueva, Lorelei
De Jesus, Mary Jane	Llanes, Luzviminda	Villanueva, Resaly
Del Castillo, Maria Luisa	Lozada, Ma. Barby Lyn	Virtucio, Donabel

\*alphabetical order

## \*First Time Group Leaders for December 2009

Independent Beauty Consultants with 3 to 4 active team members for the first time in a given month.

Alimbuyugin, Nemia P.	Mansoori, Elham K.
Atabelo, Roschel A.	Mercene, Ma. Zaida S.
Avila, Grace S.	Milar, Ana Marie C.
Baraga, Marnellie L.	Monleon, Julius M.
Buenviaje, Ma. Theresa D.	Natividad, Norma T.
Dela Cerna, Teofila C.	Pineda, Latis A.
Doctor, Blancie D.	Rallon, Juliana M.
Godiz, Roella Lyn C.	Sinang, Gracie R.
Inaldo, April Joy S.	Tayaban, Dorothy E.
Lanzaderas, Nannie B.	Zapanta, Victoria Y.
Larozza, Yasmin E.	
Limbo, Rigid S.	

\*alphabetical order

## \*First Time Team Leaders for December 2009

Independent Beauty Consultants with 5 to 7 active team members for the first time in a given month.

Andaleon, Ruth J.	Hipolito, Mira B.
Beltran, Josie Kristine E.	Jimenez, Rodora R.
Bermudez, Remelita C.	Lacson, Rodalee N.
Betonio, Agnes A.	Loresca, Elvin U.
Carrillo, Gaylyn B.	Peralta, Wilma A.
Dable, Leah A.	Po, Rufina G.
Deleso, Jasmin T.	Villarin, Eliza G.
Flores, Imelda M.	Ybanez, Maria Theresa T.
Gayeta, Anicia D.	
Grapa, Rosemarie P.	

\*alphabetical order

## \*First Time Future Sales Directors for December 2009

Independent Beauty Consultants with 8 or more active personal members for the first time in a given month.

Calit, Elsita S.	Mercado, Myra F.	Tan, Jeanette G.	Villaflores, Lucila C.
Guevara, Mary Ann D.	Saban, Vonedith S.	Torres, Arceli L.	

\*alphabetical order

## \*Red Jacket University Graduates for November 2009

Alberto, Liezl D.	Carpio, Laarni B.	Javier, Julieta D.	Parcon, Virgie B.
Aldave, Macrina A.	Catane, Wilhelmina	Lansang, Princess L.	Pascual, Arlene R.
Allera, Gerlie C.	David, Minnie D.	Libre, Vilma M.	Quejada, Velvet E.
Arceo, Marita B.	David, Ryan Philip T.	Lozano, Leticia P.	Telmo, Maria Leonora P.
Argabioso, Dulce Amor C.	Dollentas, Rodella T.	Mendegarin, Analiza D.	Villacruz, Maria Jean O.
Basilan, Amalia R.	Encarnado, Epifania R.	Mirabuna, Hermilyn A.	Villanueva, Resaly M.
Bonje Mary Sol	Francisco, Mary Jayne G.	Narag, Catarina B.	Villarin, Eliza G.
Bugarin, Mary Dith M.	Garrido, Zaida F.	Palihan, Rosameya L.	Ybanez, Maria Theresa T.

\*alphabetical order



### Top Sales Director

with the most number of ESRs graduates for December 2009

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